# CCA CAREER RESOURCE BOOK

»»»»»»»»»»»» Start-up your career

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CCO CALIFORNIA COLLEGE OF THE ARTS

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Your how-to guide.

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### CCA CAREER RESOURCES

Your partner in co-creating success, within CCA's creative environment and the years beyond.

### PROFESSIONAL DEVELOPMENT

We're here to help you develop your individual career path, and assist with all the steps in between.

- >> Resume, cover letters, artist statements
- >> Grant applications and residency applications
- >> Grad school applications
- >> Job and internship search

Whether you are seeking help with grant applications, industry research, or want to practice your pitch, you're not alone as you navigate your professional development.

### CAREER COACHING

We're here to give you individualized attention, to help you craft a creative career that is exciting and feasible.

- >> One-on-one career coaching appointments
- >> Stop by weekly drop-in sessions

Our staff is uniquely suited to working with **artists**, **designers** and **writers** and has a wide range of expertise to draw on.

>> Career coaching is available to all CCA students and alumni.

### PROGRAMS + EVENTS

cca.edu/students/careers/events

We offer many programs throughout the year to keep you creatively professional, from tailored workshops to our annual Career Expo. Our events and workshops are open to all current students and alumni, so bookmark our events page!

>> Career Expo >> Building An Artist's Life >> Portfolio reviews >> On campus interviews >> Information tables >> Special workshops

### ONLINE RESOURCES

cca.edu/careers

Our website is a resource for all things career. We provide the tools and skills needed to launch and sustain your career aspirations.

### **CCA WORKS**

myinterfase.com/cca/student myinterfase.com/cca/alumni

CCA Works is a searchable database designer to help you find jobs, internships and creative opportunities nationally and internationally.

### CAREER TOOLKIT

cca.edu/students/careers/student-resources/toolkit

CCA Career Development has put together a comprehensive resource list, from major-specific resource handouts to inside tools of the trade. A cross-section of creative professional development, this list covers the bases, from how to be freelance and small business savvy to network building and fundraising.

### GRAD SCHOOL, GRANTS, RESIDENCIES

cca.edu/students/careers/student-resources/residencies cca.edu/students/careers/student-resources/websites

CCA's Career Development office also provides information and guidance for grants, fellowships, residencies, and graduate school – we can help research opportunities and fine tune your applications.

### STAY CONNECTED

- >> Twitter / twitter.com/CCACareers
- >> LinkedIn / California College of the Art
- >> Pinterest / pinterest.com/CCAcareers
- >> Facebook / CaliforniaCollegeOfTheArtsCareer

## CAREER SPECTRUM

Find what resonates.

The Career Spectrum was created to give you an idea of the type of work environment you will find in a certain major or area of study. There are no hard and fast rules and there will always be exceptions to this information, but this chart represents general trends in the current job market.

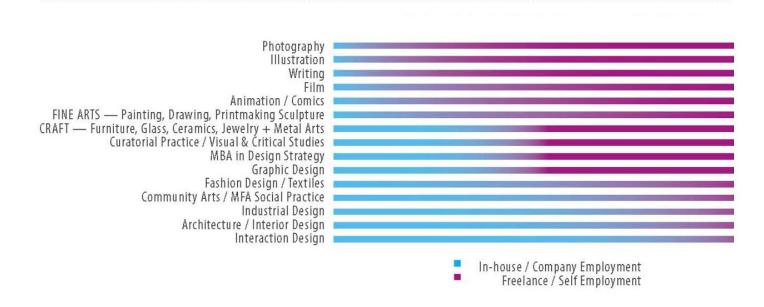
### In-house / Company Employment

- >> Your schedule is set for you.
- >> Your work is assigned to you and deliverables are expected by a senior staff person and/or team.
- >> You'll have co-workers and a joint sense of purpose.
- >> You will have performance reviews and may be asked to demonstrate your worth in order to receive raises and promotions.
- >> Your benefits, taxes, and pay are taken care of by someone else.

### Freelance / Self Employment

- >> You set your own schedule.
- >> You must find the assignments and pitch your ideas to your clients. The client expects deliverables.
- >> You'll work on your own and may eventually contract with others.
- >> You will rely on marketing, self-promotion, and referrals to grow your business.
- >> You will need to secure your own health insurance, retirement savings, and taxes, and will need to manage expenses and income, or hire someone to help.

# **SPECTRUM BY MAJOR**



## CONNECTING WITH NETWORKING

From online to real world.

Networking is essential as you search for jobs and opportunities, and build relationships in your field. It's about making connections in person and online.

# **ONLINE + IN PERSON**

Curating a strong (and professional) online identity is one of the best ways to get the job, and to connect you with employers, alumni and fellow students. Separate your personal and professional life online for best results.

### LINKEDIN

### Social media for the career-minded.

Your LinkedIn profile should be as vibrant, descriptive, and active as your Facebook or blog, and as representative of you.

- >> It is designed to attract the attention of important people who are searching for you online: recruiters, networking contacts, art directors, etc.
- >> You have control of what appears in your LinkedIn profile (no one can tag or post).
- >> You can easily stay in touch with past employers and coworkers in a professional way that will allow you to contact them as job references.
- >> You can build a resume from your LinkedIn profile http://resume.linkedinlabs.com/
- >> You can use it to do homework. Search companies before interviews! Use Advanced Search to find commonalities and do research on the people you will be meeting with.
- >> Join the CCA Alumni Group: https://www.linkedin.com/groups/CCA-ALUMNI-California-College-Arts-963757

### LINK IN PERSON

Step away from the computer.

- >> Networking is still very much about real human interaction, not just online communication. Online methods should supplement, and not replace, in-person relationship building.
- >> Attend public industry events, openings, and lectures
- >> Set up phone calls and email people you connect with on LinkedIn

### **RESOURCES**

- >> **Networking strategies** http://bit.ly/Rlln8e
- >> Conversation starters http://bit.ly/1fq4WDG

- >> **How-to network** http://bit.ly/1jkL4CD
- >> **Networking tips** http://bit.ly/1cmM85Y

# **BUILDING A LINKEDIN PROFILE**

How-to.

Think about your LinkedIn profile as an interactive business card. It's a summary of your professional experience, interests, and capabilities.

# **LINKEDIN TIPS**

### THE HEADLINE

### A slogan for your professional brand.

>> Your profile headline is a short, memorable way to show who you are professionally.

# SELECT AN APPROPRIATE PHOTO

Linkedin is not Facebook.

>> Select a photograph that is s professional, high-quality headshot

# SHOW OFF YOUR EDUCATION CCA is a brand, use it to get noticed.

- >> Include information about institutions you have attended
- >> Include your majors, courses are other colleges or abroad
- >> Show off your GPA, honors, or awards you have won

### PROFESSIONAL SUMMARY STATEMENT

### Concisely show your confidence.

- >> Include relevant internships, volunteer, work and extra curriculars
- >> Bullet points or short blocks of text allow easy reading

# SHARE YOUR WORK

### Link to your sites.

- >> Enhance your profile by adding examples of your work with URLS or adding LinkedIn Applications
- >>URLS direct people to your portfolio, blog, website, etc.

### STAY UP TO DATE

### Update your status weekly.

- >> Stay on people's radar and enhance your professional image.
- >> Post about events you're attending, major projects you've completed or other news you would tell someone at a networking reception or on a catch-up phone call.
- >> Connect your account to Facebook and Twitter to share your status update across platforms

### JOIN LINKEDIN GROUPS

### Show your connectedness.

- >> Joining groups online shows your professionalism and desire to connect with people who share common interests
- >> Join your CCA's LinkedIn group and larger industry groups

### **COLLECT DIVERSE RECOMMENDATIONS**

### Endorsements builds credibility.

- >> Get at least one recommendation associated with each position
- >> Solicit recommendations from pressors, internship coordinators and colleagues, employers, and professional mentors

# CLAIM A UNIQUE LINKEDIN URL

### www.linkedin.com/in/yourname

- >> Increase professional results when people search for you
- >> Set your LinkedIn profile to "public" and claim a unique URL that you can add to your email signature

# **RESUME**

How-to.

Your resume should be as unique and exciting as you, but with a professional spin. Clear, concise and personal, it is a reflection of your larger goals, professional experience, interests and capabilities.

### RESUME REAL ESTATE

The top third of your resume is the most valuable.

### Here's what to include:

### A header

- >> Contact Information: professional email, phone number, current city and state
- >> Include your website or Linkedin customized URL)
- >> Do not include personal details (photo, DOB, immigration status)
- >> Repeat this header on your cover letter

### A summary statement:

- >> New to the job market: summarize unique skills, interests, goals
- >> Experienced seekers: Try professional highlights to draw attention to relevant experiences

### SHOW OFF YOUR BRAND

Get noticed.

- >>A resume is a visual tool that markets who you are and your professional brand. Listing your skills in Indesign is one thing show your skills with the layout.
- >> If you are seeking a job in the Design field, do not use Microsoft Word for your layout.

### CV vs. RESUME

Know the difference.

- >> Artists, curators, and anyone with a length exhibition history should have a CV on their website, and include Selected Exhibitions, Publications, Press, etc.
- >> CV: Academic, Gallery, Competitions, Residency Applications
- >> Resume: Professional Applications

### **LENGTH**

Short and sweet.

>> Your resume should be 1-2 pages long (in most cases). Design industries EXPECT one page resumes.

### ACTION, ACTION, ACTION

Get specific.

>> Use action words and specific examples, not vague, generic phrases

### **OUANTIFY**

Numbers stand out.

- >> Hiring managers read hundreds of resumes at a time.
- >> Use numbers to quantify your experience and give concise, easy to read facts that make yours memorable

### **KEEP IT CURRENT**

(And up-to-date.)

>> Eliminate anything that is over 10 years old unless it is super relevant

### **PROOF IT**

Get some eyes on your resume.

- >> Typos are a cardinal sin of the resume
- >> 45% of executives said that they threw out resumes with just one typo; 31% threw it out with just two typos

### SUBMITTING YOUR RESUME

Upload professionally.

- >>When uploading your resume for a job, save your file as a PDF (preferable) or as a Word version 2003-2007
- >>Employers can see your file name, so choose something simple and professional: "JohnDoeResume."

# **RESUME / ACTION WORDS**

Punch up your experiences.

Use words with intention to start your resume points about work experiences, skills learned, and responsibilities so that your resume is an engaging depiction.

A achieved acted adapted advanced advised approved arbitrated arranged assembled authored  B balanced beautified began benefitted blended blocked broadened budgeted  C calculated catalogued centralized chaired challenged cited co-authored collaborated communicated communicated composed conceived conceptualized consolidated conveyed counseled created customized	D defined delegated delivered demonstrated demystified described designed developed devised diagrammed directed displayed drafted  E edited enabled encouraged enhanced enlisted established evaluated executed expanded expedited  F fabricated facilitated focused forged formulated founded fostered furthered  G gathered generated guided	H handled headed hired honed  I identified illustrated improved implemented initiated influenced innovated inspired instituted introduced issued  J joined  L lead lectured  M maintained managed mediated mentored moderated moderated modeled motivated inspired instituted introduced issued	O observed organized originated orchestrated oversaw  P performed persuaded pioneered planned photographed possessed presented programmed problem solved produced promoted proposed proved publicized  Q qualified questioned  R recommended reconciled recruited reduced represented researched researched researched researched resolved restored revamped reviewed revised revitalized	S set goals shaped spoke specified standardized streamlined stimulated streamlined summarized supervised supported surveyed  T tailored trained translated transformed  U updated utilized  V verified  W wrote

### **CURRICULUM VITAE**

# Exhibitions, Writing, or Academic Resumes.

A curriculum vitae is a record of your accomplishments as an artist or writer that emphasizes exhibitions or publications. It's used for galleries and museums as well as grants, residencies, fellowships, scholarships, and competitions. Like a resume, it is a living document of your accomplishments as your career grows.

### **CV TIPS**

### LAYOUT

### Keep it simple.

Because CVs tend to be longer (1-4 pages), keep it clean -- the CV should augment your application and work.

- >> Easy to read fonts + type size
- >> Simple layout that is neat and legible
- >> Keep an in-progress Word document (or InDesign file) going, and have a PDF version

### BE COMPREHENSIVE

### Make a master copy.

Start by making a comprehensive, detailed master list CV

- >> Often, you might be asked for a condensed version and you can select relevant sections from your master CV
- >> Keep records of accomplishments: track degrees earned, exhibitions, grants, lectures, etc

### (REVERSE) CHRONOLOGY

### Stay in order.

Just like your resume, your CV should be in reserve chronological order (ie: most recent entry first)

- >> Exception: entries without a date, which should be in alphabetical order (EX: Collections or Gallery Affiliation)
- >> Exception: Education experience without a degree earned goes below degrees earned

### **FORMATTING**

### Use a manual.

Use the Chicago Manual of Style as a Resource guide for formatting all sections of your CV:

>> http://www.chicagomanualofstyle.org/tools\_citationguide.html

pg 7 / cca.edu/careers / 415.703.9596 / careers@cca.edu
***************************************

### **CURRICULUM VITAE**

How-to.

### 1: INTRODUCTION

Include your full name and contact information

- >> Email: Make sure it is a professional one
- >> Website: URL to personal website or LinkedIn
- >> Address or city + Phone number
- >> Birth year +City: Name (b. 1965, Lodi, CA)

### II: EDUCATION

List all academic degrees earned (note honors)

- >> List in order of highest Degree earned, Including non-art degrees (EX: English BA)
- >>If currently enrolled, clearly state that the degree is pending and put the expected graduation year

### III: EXHIBITION RECORD

This is a very important category, showing you are active in your field

- >> Less experienced artists: Combine all exhibitions under one category, and indicate in bold if it is a solo exhibition
- >> **Experienced artists:** Separate "Solo Two-Person Exhibitions" vs. "Group Exhibitions"

Formatting: Italicize the title of the exhibition, then name the venue, city, state, and country (if applicable)

- >> EX: 2011 Solo Exhibition. MFA Exhibition, Berkeley Art Museum, University of California, Berkeley, CA
- >> Exhibition catalogues, curators, or jurors can be noted with (catalogue), (curated by -- ), or (juried by --) at the end of the entry

### IV: AWARDS/GRANTS/FELLOWSHIPS

Associate all entries with a date, foundation, city, state, and country (if international)

- >> 2012 NYFA Fellowship, New York Foundation for the Arts, New York, NY
- >> Note: these can be separated as individual categories.

### V: PROFESSIONAL EXPERIENCE

List teaching experience towards the top if you are applying for an academic or research position with your CV

>> 2011 - Present Teacher's Assistant, Lawrence High School, Lawrence, KS (Drawing, Ceramics)

### VI: BIBLIOGRAPHY

This section consists of entries published about your artwork

- >> Reviews, articles, or blogs both online or in print; books, catalogues, radio and television interviews
- >> EX: Jessica Lack, "Exhibition Preview: Omer Fast, London," *The Guardian*, October 2, 2009. http://www.guardian.co.uk/
- artanddesign/2009/oct/03/art-preview-omerfast

### VII: PUBLICATIONS

Unlike the "Bibliography" section, list all articles and publications **you** have written.

>> Follow similar format to the bibliography, but of course, omit the author listing

### VIII: RESIDENCIES

Associate all entries with a date, followed by foundation, city, state >> 2013 MacDowell Colony, Peterborough, NH

# IX: Lectures, Presentations, Workshops (Critiques/Conferences/Symposia)

List the activity, host institution, city, state, dates

>> 2014 Lecture, Fine Arts Lecture Series, California College of the Arts, San Francisco, CA, April 30.

### X: OTHER CATEGORIES

You can create other categories as important to your own experiences, such as:

- >> "Exhibitions Curated" if you selected or co-selected work for a show
- >> "Professional organizations" that you have membership in
- >> "Gallery Affiliation" if you have representation
- >> "Commissions" if you have done public or private commissions

### XI: COLLECTIONS

Highlight the private or public collections where your work has been acquired (museums, corporations, etc)

- >> List alphabetically
- >> List the name of the collector, city and state (note: if it is a private collector, ask first, or put "Private Collection")
- >> EX: Hirshhorn Museum and Sculpture Garden, Washington, DC

### **COVER LETTER**

How-to.

Preparing for an interview can help you secure a job or internship, and will improve your presentation skills. You are likely to have many interviews throughout your life. Use the following guide to help you prepare for successful interviewing.

### **FORMAT & LAYOUT**

Stay consistent, stay cohesive.

You've already formatted your resume, so keep up that appearance for professional cohesion! Your cover letter layout should mirror your resume's:

- >> Header
- >> Font + point sizes
- >> Margins + tabs

### WHO's WHO

Have direction.

Direct your cover letter to a specific person, if possible.

- >> Research on the company website, LinkedIn, and staff directories to try to find the point of contact.
- >> **If you cannot find a contact**, direct the letter to Human Resource Office or the general office you are applying to
- >> Be formal in your introduction and address people with their last name using "Mr." for men and "Ms." for women

### SAVING + SUBMITTING

Submit professionally.

Applications usually have specific posting instructions, **make sure to follow them.** 

- >> Often, they want you to save your cover letter and resume as a single file.
- >> Remember PDFs are preferred, but you can also use Word version 2003-2007
- >> Employers can see your file name, so make it clear: "JohnDoe-Resume-CoverLetter"

If your employer only asks for a resume submitted by email, copy and paste the body text of your cover letter to make a strong email introduction.

- >> Email subjects are important, make sure the subject is clear and pertinent.
- >> EX: "CCA Student Application for Frog Design Internship"

### PI: INTRODUCTION

Give some context.

This will be the employer's first impression of you.

- >> Explain who you are and why you are contacting them.
- >> If you're a student, state your major and spell out CCA's name
- >> Mention how you discovered the position and your interest in the company

### P II: ALL ABOUT THEM

Show your research skills.

Show your familiarity with the company, and that you have done your research.

- >> Spend time on their website and highlight unique projects to add concreteness.
- >> Think about how your strengths and skills fit with their needs.

### P III: WHAT YOU BRING

Your contribution.

State your skills and experiences and how they connect with the potential employer.

- >> Highlight unique strengths to help you stand out.
- >> Think of this as a one-sided interview -- try to imagine what questions an employer might ask and answer them.
- >> Mimic key words and desired traits in the job description to focus on credentials that the employer desires

### P IV: ENDING

Keep it short and sweet.

Keep it positive

- >> Thank the prospective employer for their time and restate your enthusiasm for the company.
- >> Indicate an interest in an interview, or offer to follow up on your application (make sure to actually do so!).

# WORKING / SAMPLES

Resumes / Cover letters / CVs

These samples provide content and formatting for basic job resumes, CVs, and cover letters used for fine art and design opportunities.

Use these samples for guidance and inspiration, to create your own unique documents. The content and design of your materials should reflect and demonstrate your abilities.

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# Lina Vezzani-Katano

Director of Photography

San Francisco, CA

vimeo.com/lvk http://linakatano.wordpress.com/

### **EDUCATION**

BFA Film, Minor in Visual & Critical Studies, California College of the Arts, 2012

### SKILLS

Production Management Lighting design Equipment

Canon 5 D Mark II Panasonic GH2

Marantz Software

Final Cut Pro Tutor Aobe Premier DVD Studio Pro Pro Tools Photoshop

Knowledge in AfterEffects

Fluent in Japanese

### **AWARDS**

CCA 2011 Raw Video Contest 1st Place Winner: James (TRT 2 min digital videol wrote, directed, shot, and edited an original story about an industrial fashion student in the CCA fashion design program.

Nominee for 2012 Leadership in Student Excellency in Sustainability at CCA. May, 2012

Faculty award for the Film Program at CCA. May, 2012

### **OBJECTIVE**

Bay Area Asian-American filmmaker seeking full time job or internship related to visual arts and media

### FILMOGRAHY

"Barrier", 5 min 2013

Director of photography for director Dominique Seward, accepted to the London Sundance Film Festival in 2013

Pre-College at CCA, Oct., 2012

Shot and co-produced a promotional video for CCA

A2A Alliance, Oct., 2012

Jeff Bell, Spokesperson for International OCD Foundation's promotional video

Sarah Kabot, July 2012

Shot a video for artist's installation work during her residency at the Marin Headlands Center for the Arts

Rhinohopper, June 2012

Edited a Kickstarter video for urban planner Sudeep Motupali to raise funds for a city garden in Bayview/Hunterspoint

Basil Racuk, May, 2012

Shot, co-produced, and edited artist's promotional video for website

Sunset Youth Services, May, 2012

Shot, co-directed, and edited for youth program in the Sunset district, SF. Produced by author Leslie C. Roberts

### **EXPERIENCE**

Blue Egg Media LLC - Assistant Editor and Videographer.

Kickstarter video for investigative reporter Marc Dowie,

UCSF Breast Cancer Risks and Prevention Forum video. Feb., 2012

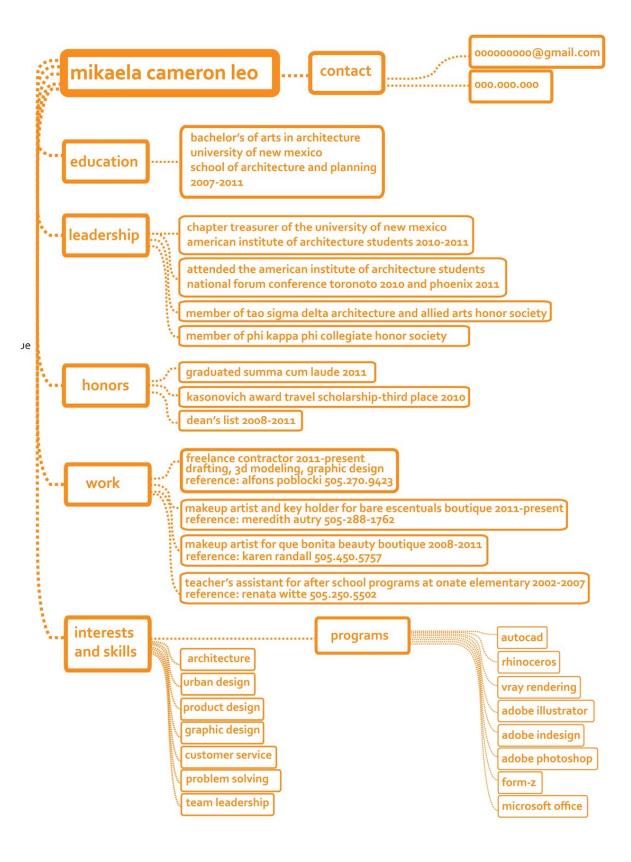
Jeanne C. Finley – Studio Assistant. Researched for film festivals. Aug., 2011

Google Research Team with Mission Pictures - Translator & Assistant Editor. July, 2011

WeOwnTV.org - Editor and researcher for filmmaker Banker White. Jan., 2011

CCA Media Center and Film Department, Technician and Editor.

Sept. 2010 to present



CATRIONA JEFFRIES

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### RAYMOND BOISJOLY

b. 1981, Langley, BC

Lives and works in Vancouver, BC

### **EDUCATION**

2008 MFA, University of British Columbia, Vancouver
 2006 BFA, Emily Carr Institute of Art and Design, Vancouver

### SOLO EXHIBITIONS

2013 Catriona Jeffries, Vancouver

2012 The Work That Work Leaves Undone, Forest City Gallery, London, ON

The Spirit of Inconstancy, Lawrimore Project, Seattle

2011 The Writing Lesson, Republic Gallery, Vancouver

Indirect Angles of Encounter with Textual Events, Fourteen30 Contemporary, Portland

2010 The Ever-Changing Light, Access Gallery, Vancouver

Impossible But True, Lucky's Gallery, Vancouver (with Ryan Peter)

THIS IS THE FUTURE, the Rest is History, TARL House, Seattle (with Ryan Peter)
 ABCDEEFHKORTTTUU!, Ministry of Casual Living, Victoria (with Ryan Peter)

### **GROUP EXHIBITIONS**

2012 TO/FROM BC Electric Railway 100 Years, Centre A, Vancouver

Tools for Conviviality, The Power Plant Contemporary Art Gallery, Toronto

Cut and Paste, Equinox Project Space, Vancouver

Phantasmagoria, Presentation House Gallery, North Vancouver

Beat Nation, Vancouver Art Gallery, Vancouver Devouring Time, Western Bridge, Seattle

Never-Dying Worm, AHVA Library Gallery at UBC, Vancouver

2011 Raymond Boisjoly, Jordy Hamilton, Laura Piasta: Studies in Decay, Or Gallery, Vancouver

All Things Equal, The Hedreen Gallery at Seattle University, Seattle

Scotiabank Nuit Blanche, Toronto

re-Live, Live Biennale 2011, VIVO Media Arts Centre, Vancouver

2010 House Systems: Fort Club, The Hedreen Gallery at Seattle University, Seattle

Signal & Noise Media Art Festival, VIVO Media Arts Centre, Vancouver

2009 Exercises In Seeing, Queens Nails Projects, San Francisco, CA (w/ Ryan Peter)

The Secret of the Ninth Planet, Photo Epicenter, San Francisco

Transcontinental Divide, Helen Pitt Gallery ARC/Gallery 101, Vancouver, BC/Ottawa, ON

How Soon Is Now, Vancouver Art Gallery, Vancouver

Would You Like To Start Again At The Beginning?, Crawl Space Gallery, Seattle, WA

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2008 LOCAL, The Apt. at The Fillip Review Office, Vancouver

The Sooner The Better Late Than Never, Morris and Helen Belkin Art Gallery, Vancouver

Being There and Elsewhere, Organ Gallery, Chongqing, China

2007 Between You and the Thing Itself, Or Gallery, Vancouver

Oh, What A Blow That Phantom Gave Me!, Belkin Satellite, Vancouver

### **BOOKS AND EXHIBITION CATALOGUES**

2011 Jonah Gray, Raymond Boisjoly, Jordy Hamilton, Laura Piasta: Studies in Decay, Or Gallery, Vancouver

2009 Paul Kajander, 'Words From Vancouver', Divide Division: Transcontinental Divide/Division Transcontinentale

Helen Pitt Gallery, Vancouver and Gallery 101, Ottawa

Kathleen Ritter, 'Raymond Boisjoly', How Soon Is Now, Vancouver Art Gallery

2008 Lindsey Boldt, 'Would you like to start again at the beginning?', The Sooner The Better Late Than Never, Morris

and Helen Belkin Art Gallery, Vancouver

### MAGAZINES AND PERIODICALS

2012 Aaron Peck, 'Aaron Peck in Vancouver', Akimbo.ca, 12 June

Erika Thorkelson, 'Exploring Vancouver's photographic future, digital and otherwise', Vancouver Sun, 12 June

Jen Graves, 'A Totem Pole Made of Christmas Lights', The Stranger, 10 January

2011 Bryne McLaughlin, 'Studies in Decay: Where Endings are Beginnings', Canadian Art (online), 1 December

Robin Laurence, 'Studies in Decay negotiates a new approach to realism', The Georgia Straight, 29 November

Jen Graves, 'Low Definition', The Stranger, 11 October

Robin Laurence, 'Raymond Boisjoly and Rebecca Chaperon: Artists draw inspiration from black metal and fairy

tales', The Georgia Straight, 15 September

Jessica Powers, 'The Recognitions: Raymond Boisjoly', Artslant.com, 12 July

2010 Aaron Peck, 'Vancouver', Akimbo.ca, 6 May

Robin Laurence, 'Diverse shows span bridges, faxes, and TV static', The Georgia Straight, 4 March

2009 Chris Fitzpatrick, 'I'll Find It If You Stop Talking', ArtSlant.com, 28 December

Jen Graves, 'TARL Is The Future', The Stranger, 22 December

Richard Rhodes, 'Year in Review: The Top 10 Exhibitions of 2009', Canadian Art (online), 17 December

Jen Graves, 'The Vancouver Problem', The Stranger, 7 April

Robin Laurence, 'How Soon Is Now a thrilling mix that spans manga ceramics, tattooed pigs', The Georgia

Straight, 12 February

Jen Graves, 'Yes I Would', The Stranger, 6 February

Regina Hackett, 'Fabulous works by B.C. artists require a Seattle response', The Seattle Post-Intelligencer, 15

January

Emily Pothast, 'Would You Like To Start Again At The Beginning?', Scrawl No. 1, Crawl Space Gallery

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### PUBLISHED WRITING BY THE ARTIST

2012	Raymond Boisjoly, 'The Writing Lesson', The Capilano Review, Winter
2010	Raymond Boisjoly, 'The story is in its telling', Pyramid Power, Volume 1: Issue 7, Spring
2009	Raymond Boisjoly, 'Possibly Possibly: Notes On Paper', Interrobang, Morris and Helen Belkin Art Gallery,
	Vancouver
2007	Raymond Boisjoly, 'Manipulated Images from Hubblesite.org.', <i>Pyramid Power</i> . Volume 1: Issue 2, Spring
2006	Raymond Boisjoly, Uncredited translation of 'Au Lecteur' from Les fleurs du mal (Charles Baudelaire) as 'To
	The Reader', Woo Magazine, Vol. 4, Issue 3

### PUBLIC ART PROJECTS

2011 Contributor to Digital Natives, organized by Other Sights, Vancouver

Contingent Matters, Aperture Public Art Project, The Vancouver Public Library

All That Was, Access Public Art, Access Gallery, Vancouver

### RESIDENCIES

2012	The Retreat: A Position of dOCUMENTA (13), The Banff Centre
	Immersion Emergencies and Possible Worlds, Niagara, ON
2011	La Commune. The Asylum. Die Bühne., The Banff Centre
2010	Self-directed residency, The Banff Centre

### **COVER LETTER**

February 4, 2013

John P. Smith
Publisher & Founding Director
alapzat public square
500 Wilshire Blvd #3
Los Angeles, California, 90003

Dear Mr. Smith,

I saw your posting for the Program Coordinator on Idealist.com, in my search for writing and community engagement opportunities in Los Angeles. I was delighted to see a cohesion between alapzat's progressive approach to journalism and a focus on refreshing, public-minded events. As an arts writer with an active interest in public radio, I am motivated to spread stories of people's creativity, no matter how bizarre, and to garner interest in the local cultural community. For the past year, I've had the pleasure of simultaneously organizing school-wide events for California College of the Arts, interning at a local radio station, and co-running a film blog written with former colleagues from Humble Pie, CCA's literary journal. I love finding stories in a city's streets and its inhabitants.

Since graduating from CCA in 2013 with a BFA in Community Arts and a minor in Writing, I've gathered rewarding experience (both professional and personal) from planning events, managing an office, coordinating projects and supervising student workers. In my time at Things to Say, a gallery space I helped found, I have streamlined procedures and created logical and clear orders of operation for the many recurring events that take place at the gallery. Additionally, I am the face of CCA's Student Affairs San Francisco office and as such answer hundreds of inquiries each day ranging from the mundane to the deeply personal, while balancing the tasks for future events and planning.

In all that I do, I aim to write compellingly, speak eloquently and set high goals. I thrive in energetic work environments alongside passionate people, but am also very capable of working independently and pitching my own projects. I'm relocating to Los Angeles in the next few weeks, and am looking for meaningful and concrete work, with a potential for long-term growth.

I very much appreciate you taking the time to review my application. Please do not hesitate to be in touch by phone or email if you have any questions. I will be in the Los Angeles area full-time beginning Monday, February 25.

Thanks again; I look forward to hearing back from you.

Best, Amelia Bedelia

### SEARCHING FOR JOBS + INTERNSHIPS

How-to.

Gaining skills to search for jobs and internships will improve your efforts to find, apply for, and achieve opportunities, whether internships or jobs. CCA Works is full of opportunities just for CCA students and alumni: https://myinterfase.com/cca/student or https://myinterfase.com/cca/alumni.

### MEET WITH A CAREER COACH

### Whether you're a student or alumni.

Schedule a career coaching appointment:

- >> Have your resume, cover letter and materials reviewed for feedback and advice
- >> Learn about career resources and how to use them

Appointments: in person, on the phone, or via Skype

### RESEARCH

### Other Cities & Other Markets

Broaden your job definition by searching companies, people, and industries on LinkedIn

>> Research cost-of-living: http://www.payscale.com/cost-of-living-calculator

Explore related markets that could utilize your skills

>> Adjust language and descriptions on your resume

### **SHOW OFF**

### Resume, Portfolio, Website, & Samples.

Update your resume and materials with current work and experiences often

- >> Target your information to specific jobs
- >> Develop multiple versions of materials.

Broaden the description of your abilities and emphasize transferrable skills

>> EX: communication, organization, management, work ethic

Make an artist website and post on multiple online platforms

### EXPAND YOUR SEARCH

# Artworks, Job Boards & Directories.

Visit CCA Works several times a week:

>> https://myinterfase.com/cca/student

Extend your search to art + design specific job boards:

- >> http://www.cac.ca.gov/jobs
- >> http://www.coroflot.com
- >> http://www.idealist.org

View our Weekly Picks newsletter for staff picks of jobs, internships, and special opportunities.

>> http://bit.ly/IOp6wY

Think beyond job listings and use online databases

- >> http://www.designguide.com
- >> http://www.workbook.com

### **NETWORK**

### Alumni, Professionals, Online

Join CCA's digital networking site on LinkedIn

>> https://www.linkedin.com/groups/CCA-ALUMNI-California-College-Arts-963757

Ask us about the CCA Alumni-Student Mentorship program Seek our professional organizations online and in person to connect with others in your field

>> le: AIA or AIGA

# APPLY, APPLY, APPLY

### Keep going.

Increase the number of jobs you apply to, aim for 10, apply to 20!

>> Don't let rejection hold you back -- keep applying

Create tiers to focus your energy:

- >> Top tier are the firms you would love to work for; tailor your materials for them
- >> Mid tier are good choices that will build your resume
- >> Bottom tier are your back-ups

### **INTERNSHIPS**

## Experiential learning.

### WHY DO ONE

### **Build** experience.

Internships create professional experience and connections:

- >> Build a stronger resume
- >> Make professional contacts
- >> Test out creative fields first hand
- >> Understand the context of your major within your field

### WHERE TO DO ONE

### Match your creative goals.

Internships will give you valuable insight to determine what you want to do, and what you don't

### **HOW TO PREPARE**

### Start early.

Explore internship listings the semester before you hope to get one to get an idea of options

>> You can start fine-tuning your resume so that your materials will be ready when you are

### **MEET WITH US**

### We're here to help!

Schedule a one-on-one appointment with the Career team to find the best internship fit for you

## STEPS TO MAXIMIZE YOUR EXPERIENCE

### SET PERSONAL GOALS

### Know what you want to get out of the experience.

Think deeply about what you are hoping to get out of your internship experience and what you want to learn

>> Communicate these aspirations to your site supervisor

### **KNOW YOUR SITE**

### Read up on the company.

Read the organization's website, printed material, posters, etc. to learn about the organization and its history

Get involved in as much of the organization's work as possible to deepen your experience

>> Ask to attend staff meetings and professional trainings

### **MEET REGULARLY**

### Check-in with your supervisor.

Take initiative to schedule check-ins on a regular basis

>> They might not initiate this conversation, so make sure to do so

### TAKE INITIATIVE

### Don't wait to be told what to do.

If there is a lull in your workload, think creatively about other projects

- >> Propose a leadership role to your supervisor
- >> You will show your drive as a problem solver and initiator

### **ASK QUESTIONS**

### To learn more.

The more questions you ask the more you will learn about the job and how the organization operates

### KEEP AN OPEN MIND

### There is always something more to learn.

Be open to a multitude of tasks you might help with

- >> Not every task will be creative or glamorous
- >> Try to understand the larger picture and its relevance in the organization at large

### **GET INVOLVED**

### Network!

Make a concerted effort to meet people directly involved in the organization to build your profesional network in the field

>> Meet with other interns at neighboring sites

### MAINTAIN RELATIONSHIPS

### Stay in touch.

You never know when you will see someone later in your career, so make a good impression and stay in touch!

>> Internship supervisors will be your go-to people when you need professional references for future jobs

### KEEP SEEKING

### Always look to build experiences.

Congratulations on finding an internship!

>> Don't let this be the end of your internship search

Keep looking and applying to learn about other sites and companies, whether as an intern, volunteer, or hire

# THE INTERVIEW

**Types** 

Preparing for an interview can help you secure a job or internship, and will improve your presentation skills. You are likely to have many interviews throughout your life. Use the following guide to help you prepare for successful interviewing.

## **INTERVIEW TYPES**

### INFORMATIONAL INTERVIEW

The objective is to ask for advice and learn more about a particular career field, employer or particular job.

- >> Gain network connections
- >> Become a more informed candidate

### SCREENING INTERVIEW

A phone interview is a good way to screen candidates, and can last between 10 - 30 minutes

Prepare for it like an open book exam

- >> **Have in front of you:** your resume, the job description, a list of references, some prepared answers to challenging questions and perhaps something about the company
- >> **Polish your answers (+ make them positive)**: The vast majority of communication is non-verbal, so its important to have an energetic tone and inflection in your voice. Smile (even though they can't see it)!
- >> Be engaged: Ask what the next step is.

### **SELECTION INTERVIEW**

This could be a 1:1 exchange at an organization's office, or a small group interview, which several decision makers

- >> Make eye contact with everyone, no matter who asked the question
- >> Establish rapport with each member of the interview team

### How to prepare generally for this interview:

- >> Ask the length of the interview (usually 30 to 90 minutes)
- >> Tailor your answers to the time frame:
  - > 30 minutes you have to be concise and have a high impact with your answers
  - > 60 or 90 minutes you will want to go into much more depth

### SECOND INTERVIEW

You may be asked back for a second interview. You have made the first round of cuts, but they would like to know more about you before making their final decision.

- >> Ask for the agenda: Second Interviews can last either a half or full-day, the more you know about the structure of the day, the better you will perform!
- >> Be alert and enthusiastic at all times: You may be meeting with three to five individuals.

### INTERVIEW

Get prepped.

## **PRE-INTERVIEW**

### RESEARCH

Study up on the company.

### Look online:

- >> Scan the organization or artist website
- >> Read articles written about this group and any recent news
- >> Check sites like **Glassdoor.com** to see company reviews, salary information, and interview examples

### Find out important information:

- >> What services or products does it provide, produce or sell?
- >> Who are its customers and / or clients?
- >> Is it notable or a leader in its field?
- >> How many people are employed there?
- >> Are there any CCA graduates working there?

### **ANTICIPATE QUESTIONS**

Practice, practice

### Prepare answers to common interview questions before:

- >> Tell me about yourself... (note: your professional life, not your personal)
- >> What were your major accomplishments in previous job, internships, school projects?
- >> How can you contribute to this organization?
- >> Why are interested in this organization/position?
- >> Why should we hire you?
- >> What are your career goals?
- >> How do you see yourself growing in this job?
- >> What technology and social media skills can you bring to this position? How have you used those skills in various projects?
- >> Describe a difficult situation you faced either at work or on a school project. How did you resolve this situation?
- >> In our organization, we deal with .... What is your experience working in this area?
- >> Describe a major problems you have encountered and how you dealt with it. What have you learned from your mistakes?

### PREPARE QUESTIONS

### Show your interest.

Interviewers expect job candidates to ask thoughtful questions and issues related to potential employment

- >> It will clarify issues or concerns you may have
- >> It conveys interest in the position

Prepare your list of questions **before** the interview -- one less aspect to worry about!

### **Sample Questions:**

- >> What qualities or characteristics are you looking for in your new hires?
- >> Can you give me a little more detail regarding my specific job responsibilities?
- >> What do you think is the most challenging aspect of this position?
- >> What kind of projects would I be able to get involved with or work on?

# **INTERVIEW**

Get prepped.

### THE DAY OF

### KNOW WHERE YOU'RE GOING

### Be prepared with a route.

- >>Know exactly where the interview will be
- >> And how long it will take you to get there, and budget extra time just in case

### DRESS APPROPRIATELY

### Dress the part, whichever that may be.

Your style of dress should reflect the type of position and company culture

- >> Consider the type of firm and position when choosing appropriate attire
- >> EX: It would be appropriate to wear a dress and blazer for a gal lery interview, where you have to look traditionally professional >> EX: Nice jeans and a button-up might be better for an interview at a start-up or tech firm

### KNOW WHO YOU'RE MEETING

### Do some research.

- >> Know the name(s) of the interviewer(s)
- >> Refresh on your company research & final questions
- >> Look on the company website or LinkedIn

### ARRIVE EARLY

### Leave some time to compose yourself.

A decision to hire is often made in the first few minutes of an interview, when impressions are made.

- >> Arrive 15-20 minutes before to take a deep breath and collect your composure
- >> Keep composure while you are waiting for the interview -- everything will be taken into consideration

## **DURING**

### **DURING THE INTERVIEW**

### Some tips:

- >> Be yourself
- >> Be positive and energetic
- >> Keep your answers clear and concise
- >> Give examples from successful school projects or work situations

### What to bring:

- >> If appropriate to the position, bring a portfolio that is light and easy to manage.
- >> Bring copies of your résumé and references.

### **Body Language:**

- >> Maintain eye contact
- >> Occasionally nod your head in affirmation and smile appropriately
- >> Sit erect in your chair with your hands, feet and arms unfolded: lean a bit forward
- >> Shake hands firmly

# **AFTER**

### SAY THANK-YOU

Send a thank you note or email as soon as possible, the same day recommended

- >> If you are mailing a note, do so within 48 hours
- >> Try to add details about what was discussed in the interview
- >> Make it positive and reiterate your interest in the position without sounding desperate

### SALARY NEGOTIATIONS

How-to.

Salary is a delicate topic. Before you go to an interview, decide what salary you want to earn, what you need to live on, and what you will be willing to settle on.

### **KEEP IT OPEN**

### Let it be a conversation.

Try to delay stating your expectation while you get a feel for what the employer is willing to pay.

### RESEARCH

### Compare online.

Search sites like Glassdoor.com to learn about the salary ranges for:

- >> Position type
- >> Field
- >> Geographic location

# THE NEGOTIATION "WIGGLE" ROOM

Depends on the company and on the job.

If the company has stated a specific salary range for the job, this is how much they have budgeted for the position.

>> There might not be room for negotiation.

If you are asked to state your salary requirement in the application materials, you should include this information.

>> Don't waste their time or your own if a salary fit is not appropriate!

### **TYPICAL QUESTIONS**

### Be prepared.

Here are some typical salary questions and their suggested responses.

Your goal is to get the employer to reveal a salary range or a specific amount before you commit to your expectations.

### Q: What are your salary requirements?

**A:** Perhaps you can help me on this one. Can you tell me what the range is for similar jobs in this company?

**A:** My research has shown that the range for a position at this level is between \$ \_\_\_\_\_ and \$ \_\_\_\_\_. That seems appropriate for the position as I understand it.

**A:** I am interested in a salary that is commensurate with the job; can you tell me a little more about the job?

### Q: What is your current salary?

A: I am making \$	now. I certainly would like
to improve that figure,	especially since my experience has
broadened and I have	added skills.

# **Pointers**

### Timing is critical.

>> The best time to talk salary is after the offer, before the acceptance.

### Know the salary range for the type of position.

>> Look at online resources to find this information.

### Prepare a budget to determine your financial needs.

### Be realistic.

>> Entry-level salaries are less negotiable than mid-level or executive positions.

# Be prepared to speak strongly about your skills and accomplishments.

>> Make a compelling case for the salary you would like but understand that there may not be room for negotiation within their budget.

### It's okay to accept a lower offer.

>> Try to ask for a 3 to 6 month review and then use that time to demonstrate why you should be paid more.

If there isn't an option for more money, you can also try asking for more days off or flexible hours.

>> Some organizations will have more flexibility in this area.

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# ART >>>>>> MARKET

Market your art, build your brand, and sell your work.

### **CREATE A WEBSITE**

You need a website -- and a well-designed one at that! You want your site to clearly communication about you and your work.

- >> Have a link to build an email list
- >> If you have shows coming up, or work in galleries, add a section to promote this information!

Here are some great sites to build your own website:

>> Other People's Pixels >> Cargo Collective

>> WordPress >> Tumblr

### **GET YOUR NAME OUT**

Create a mailing list: add your friends, professors, and contacts.

>> Link to your mailing list on Facebook, Twitter, your website.

You can manage your lists in these online, easy to use sites that help you also create easy email campaigns:

>> Mailchimp >> Constant Contact

### WRITE ABOUT IT

Press releases are an effective way to share news and to keep growing your network. Send them out a month to 2 weeks in advance.

### Announce a:

- >> New body of work or a new product
- >> Group/solo exhibition at a gallery, collective, or non-traditional space (coffee shop, home pop-up gallery, outside venue)
- >> Artist residency or award

A standard press release covers the who, what, where, when and why of your art.

- >> Prepare your release using AP style, so editors can easily
- >> http://www.scribd.com/doc/2664713/Associated-Press-AP-Style-Guide-the-basics

Collaborate with a friend if writing is not your strength!

### SET UP SHOP

Creating a "shop" on online marketplaces will easily take your art to market. Link to this shop from your website so its an easy transition from viewing to buying.

>> Saatchi Art >> Redbubble

>> Etsy >> Square Marketplace

>> Deviant Art >> Storeenvy

### DO YOUR RESEARCH

Brainstorm magazines, online blogs, and galleries that you admire and would love to be featured on or have an exhibition.

Search for press and gallery contacts and add them to your list.\*

### Press

>> 7x7 Magazine >> Juxtapoz >> San Francisco Magazine >> SFAQ >> Hi-Fructose >> Art Practical >> East Bay Express >> Composite Arts

### Galleries

>> Oakland Galleries
http://oaklandartmurmur.org/
location-category/galleries/
>> SF Galleries
http://www.sfbayareagalleryguide.
com/sfcontemp.html

### **GET ONLINE**

Submit your press release to art listings, which are free (or mostly free) ways to share your work broadly.

- >> Create shortened versions of your press release and prepare 2-3 low-res images and text
- >> Text should include descriptive text/wording, locations, technique, style, genre, etc.

### Sites

>> Full Calendar >> Fecal Face >> SF Arts Monthly >> NYFA >> Contemporary Art Daily >> Art Cards

<sup>\*</sup>Make sure the publication and/or gallery fits with the aesthetic, content and style of your work. This is a common mistake!

# SEEKING RESIDENCIES + FUNDINGS

Support your creativity.

Residencies and grants are resources in your post-CCA creative life to fund and continue your creativity. Both have application processes involving written proposals to clearly communicate your project, budget, and timeline.

### RESIDENCIES

Residencies offer an opportunity for artists, writers, curators, and researchers to create work in time and space away from their daily lives, within another community:

- >> Meet new people
- >> Experience life in a new location
- >> See how your work will change in this context

Most are designed for emerging and well-established artists and writers, rather than students. They are a great step post-graduation to keep up the momentum of your practice.

### BEFORE APPLYING

### 1. RESEARCH / Find a good fit.

There are hundreds of residencies held throughout the world -- decide which ones are a good fit for you in terms of location, feel, and size.

### 2. DEVELOP A STRONG PORTFOLIO / Keep it concise.

Select strong artwork images to best represent the direction of your work.

- >> You might tailor your images to different residencies
- >> Make sure your documentation is professional

### 3. PLAN AHEAD / Apply in advance.

Most residency programs hold multiple application cycles per year, and applications are due far in advance.

### 4. MEET WITH US / We're here to help!

Meet with Career Development or a faculty advisor for advice and critique before you apply.

### **LOCAL PICKS**

>> Headlands Center for the Arts

>> Kala Art Institute

>> The Workshop Residency

>> Project 387

>> Djerassi Resident Artist Program >> Real Time & Space

>> Exploratorium

>> Autodesk

### **THE (GENERAL) PROCESS**

### 1. PROPOSAL / Explain your project.

Communicate why you are applying, about the project you will complete, and how your practice will grow through the opportunity.

>> Its especially important to note why you are applying to the particular residency.

### 2. IMAGES / Tell a story.

Through the progression of your images, convey your practice and point of view. Make sure to start strong and end strong.

### 3. CV / Keep it complete.

Make sure your CV is up-to-date with your creative accomplishments, and of course, has no spelling errors!

### 4. SLIDEROOM / The application site.

Slideroom.com is the site that most residencies use for the application process

>> There's often a small (sometimes large) application fee -- make sure to budget for it!

### **RESOURCES**

- >> NYFA / nyfa.org
- >> California Arts Council / cac.ca.gov
- >> CCA Resources / cca.edu/students/careers /student-resources/residencies

# **FUNDING**

# Support your creativity.

Funding options, such as grants and online crowdsourcing campaigns, offer a chance for you to support and publicize your work

# **GRANTS**

Grant funding can come from private funders, corporate sponsors or foundations, or from fiscal sponsorship, such as government funding agencies.

### THE PROCESS

Your application will be reviewed and assessed based on: the criteria, goals of the funding, and priorities of the funder.

The reviewing body or bodies may consist of:

- >> Staff/Program Officers
- >> Panel of other professionals in the field
- >> Funder's Board or Trustees

### THE APPROACH

- >> Know your funders: Research past grantees
- >> Read the guidelines: goals, eligibility, and criteria
- >> Plan ahead: Apply according to annual funding cycles
- >> Contact the staff: Reach out early and get feedback

### THE REALITY

Funding is decreasing, so the grant process is competitive.

- >> Grants = Work, not "Free money"
- >> Grant money can take up to a year to be received

### **RESOURCES**

- >> GrantSpace / grantspace.org
- >> Center for Cultural Innovation (CCI) / cciarts.org/about\_funding.htm
- >> California Arts Council / cac.ca.gov
- >> CCA Resources / cca.edu/students/careers/student-resources/websites
- >> CCA Library Resources / libraries.cca.edu/learn/ research/grants#Process
- >> Bay Area Art Grind / bayareaartgrind.com/category /scholarships-grants/
- >> Artadia /artadia.org
- >> Fracture Atlas / fracturedatlas.org
- >> The Foundation Center / foundationcenter.org

### CONSIDERATIONS

**Fund usage:** Grant money must be used to complete the proposed project

**Contract:** You will likely sign a compliance contract to cover deadlines, payment, insurance coverage, etc.

### / GRANT ANATOMY

All pieces work together to support the case for funding

- >> Project Summary/Elevator Pitch
- >> Description: Who you are + what your project is
- >> Project Timeline
- >> Project Budget
- >> Artwork Samples
- >> **Additional optional materials:** letters of recommendation, calendar of activities, personal biographies

### **PICKS**

- >> Fulbright National Endowment / cies.org (student, emerging, mid-career)
- >> Creative Work Fund / creativeworkfund.org (emerging, mid-career)
- >> Awesome Foundaiton / awesomefoundation.org (emerging, mid-career)
- >> CCI Quick Grant / cciarts.org/quick\_grant.htm (emerging, mid-career)
- >> Artadia Award / artadia.org/awards (emerging, mid-career)
- >> Guggenheim Fellowship / gf.org (mid-career)
- >> Creative Capital / creative-capital.org (mid-career)

# FUNDING Continued.

# ONLINE FUNDRAISING PLATFORMS

Crowdfunding helps grow a collaborative economy. It's a growing market for impact investing in social and art entreprises, and allows for emerging artists and designers to become entrepreneurs.

### PRO/CON

### **EXTENDED OUTREACH**

Crowdfunding allows you to reach funders globally

- >> Sites often put you in front of a good audience, including Venture Capitalists
- >> Outreach beyond your local network

### Build a community

>> Rather than going to a bank for a loan, crowdfunding encourages long-term investment

### **NOT ALL THE SAME**

Platforms vary in terms of:

- >> Fee structure
- >> Geographic coverage
- >> If you can keep funds if goal is not met (EX: Kickstarter returns funds if you don't meet your goal, while RocketHub takes a higher percentage but you keep what you raise)

### REALITY

It's not easy. It demands strategy and stamina.

- >> Prepare several months in advance
- >> Work collaboratively: hire a videographer or a friend to make your campaign professional

Untold numbers of campaigns end up flopping

### TIPS

### COMMUNICATE CLEARLY

Through video, images, and text:

- >> Define your goal
- >> Articulate why you need the amount of money stated
- >> Show sincere belief in the product

Encourage people to believe in what you're trying to accomplish, to gain their monetary support

>> Use a ghostwriter is words are not your thing

### LEVERAGE YOUR SOCIAL SPHERE

Link your campaigns with social channels -- so you can help get the word out about your fundraising efforts

- >> Invest in building your network first if you don't have hundreds of followers
- >> Facebook, Twitter, Google Plus, Instagram

### RESEARCH

Look at other companies or artists who have similar products or companies to you

- >> Look at their success or failures on particular platforms
- >> If one platform is oversaturated with a similar product, create a campaign on a different site

### **ENGAGE YOUR FRIENDS**

Before activating your campaign, test it out on people who support you in real life

- >> If people close to you are hesitant to support you, perhaps you should rewrite your campaign information
- >> Ask for feedback on the product: aesthetic, usability

### **TOP TRAFFIC SITES**

- >> Kickstarter / kickstarter.com
- >> Indiegogo / indiegogo.com
- >> GoFundMe / gofundme.com
- >> GiveForward / giveforward.com
- >> CrowdTilt / crowdtilt.com
- >> Crowdfunder / crowdfunder.com
- >> Rockethub / rockethub.com

### ART RELATED PLATFORMS

- >> Hatch Fund / hatchfund.org
- >> Medici / medi.ci
- >> Quirky / quirky.com
- >> Ziibra / ziibra.com

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### **LEARNED SKILLS**

# Rethink what comes naturally.

At CCA, you'll be prepared with skills far beyond your creative discipline. Your creative, interdisciplinary, and broad based education can be applied to skills that employers are looking for.

### STORYTELLING

# Stories help us connect and remember. Use your skills to land the job!

*Interview question:* Pick something in the room and describe it to me as if you are trying to sell me the item.

### **CRITIQUE**

Explaining an idea or concept understandable, listening carefully, and responding appropriately to your peers.

Interview question: How do you handle criticism?

### **EMPATHY**

### Relating to others.

Interview question: Give me an example of a time where you saw someone was struggling and you helped or supported them in some way. How did this impact you?

### ONGOING EDUCATION

Keep learning through classes, internships, and jobs.

*Interview question*: Give me an example of something you recently learned about yourself.

### **TEAM PLAYER**

Identifying when and where you need help, and acknowledging the help you receive.

Interview question: Give me an example of a group project you recently were a part of. What was your role? How did you feel about the level of recognition you received?

### VISUAL THINKING + CREATIVITY

From sketching out ideas and seeing patterns, you see what others don't see. You also can explain complexity.

Interview question: Pick a color and write down or draw everything you can think of in 1 minute. Can someone guess the color based on your description or drawings?

### HISTORY

Understanding culture, context, and history.

Interview question: Tell me about an artist/designer who inspires you. Where do you see your work in relation?

# AMBITION / GOAL ORIENTED

Effort and drive towards goals.

Interview question: Where do you see yourself in 5 years?

### **LEADERSHIP**

Willingness to do what's needed = showing initiative.

Interview question: If you disagreed with a group leader's decision, what would you do?

### **PERSEVERANCE**

Maintaining focus in spite of obstacles.

Interview question: Can you give me an example of a time when you had to solve a really complex problem that required multiple steps across weeks or months?

### RESPONSIBILITY

Handling decision making.

Interview question: Give me an example or a recent split-second decision you made. How did things turn out?

# PROFESSIONAL RESOURCES / MAJOR SPECIFIC

>>>>>>>	The Career Development Major Specific	>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>
>>>>>>	handouts provide information on the majors	>>>>>>>>>
>>>>>>	at CCA, including links to professional	>>>>>>>>>>
	resources and career resources.	<<<<<<<<

# ANIMATION + COMICS RESOURCES

### **Transferable Skills**

- Working collaboratively within an interdisciplinary environment
- Managing time and working with deadlines
- Strong communication skills visually and verbally
- Through presentation and critique processes, developed a strong ability to analyze and respond to ideas clearly and respectfully
- Able to work across platforms from hand drawing to computer rendering
- Strong narrative and visual storytelling skills combined with a range of communication skills

# ANIMATION: Technical / Specialized / Advanced Skills

- Knowledge of human emotions, behavior, and actions and how to depict this visually
- The ability to control and depict, either in 2D or 3D applications, visual representations of motion, changing speeds, and weight
- Conceptualizing and developing appealing story, characters, and environments
- Generating cinematic ideas and communicating them visually
- Application of advanced software knowledge and skills in animated film production
- Solid understanding of the principles of animation

### **COMICS: Technical / Specialized / Advanced Skills**

- Foundation in the visual literary medium, from comic art and graphic storytelling to web comics and graphic novels
- Mentoring by faculty and comics industry professionals
- Gain experience with professional practice, including publication design, production, and distribution
- Knowledge of human emotions, behavior, and actions and how to depict this visually

### San Francisco Bay Area Animation / Game / Mobile App Companies

- AQKA: akqa.com/#/careers/internship
- Bento Box Entertainment: bentoboxent.com
- Big Fish Games:
  - bigfishgames.com/company/careers.html
- Crystal Dynamics: crystald.com/workforus
- :DeNa: denajobs.com
- EA Games: jobs.ea.com/students
- Ghostbot: ghostbot.com
- GREE: /gree-corp.com/jobs/internships
- Kixeye: corp.kixeye.com/#/en/jobs
- Mind Snacks: mindsnacks.com/careers
- Mixamo: mixamo.com/c/jobs

- PlayFirst: playfirst.com/about/careers
- Pocket Gems: pocketgems.com/jobs/explore
- Rumble Games: rumblegames.com/careers
- Sledgehammer Games:
  - sledgehammergames.com/careers
- Telltale Games: telltalegames.com/company/jobs/
- Tippett Studios: tippett.com/studio/jobs
- Trion Worlds:
- trionworlds.com/en/careers/redwood-shores
- Viz Media: viz.com/company/internships
- XEO Design: xeodesign.com/jobs
- Zynga: company.zynga.com/careers/university

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### The BIG companies:

/overview/

- Abrams Gentile Entertainment: ageinc.com
- Cartoon Network: turner.com/careers/#/careers/students-and-rec ent-grads
- Disney Careers:
  disneycareers.com/en/students-recent-grads
- Dreamworks Animation: careers.dreamworksanimation.com/internshi ps.php
- J.J. Sedelmaier: jjsedelmaier.com
- Lucas Film: jobs.lucasfilm.com/
- Luma Pictures: lumapictures.com/jobs
- Marvel Enterprises, Inc.: marvel.disneycareers.com/en/students/overview/
- Pixar Animation Studios: pixar.com/companyinfo/jobs
- Rhythm & Hues Studios:rhythm.com/jobs/los-angeles/whatwe-look-for
- Sony Pictures Imageworks: sonypictures.com/corp/employment/internships
- Starlight Runner Entertainment: starlightrunner.com
- Stretch Films: stretchfilms.com
- Warner Brothers: www.warnerbroscareers.com

### Conventions / Expos / Job Fairs

- CCA Career Expo for students and alumni
- Comic-Con / Wonder-Con / APE: comic-con.org
- Creative Talent Network Animation Expo: ctnanimationexpo.com
- Game Developers Conference:gdconf.com (in San Francisco March 2013)

### Other Professional Development Resources

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org

### **Blogs, Forums and Groups**

- Animation Guild: http://animationguildblog.blogspot.com
- Online mentorship program, Motivarti.org
- Bloop: http://www.bloopanimation.com/
- Freelance Animators (also a LinkedIn Group): http://freelanceanimators.com/
- IGDA-San Francisco
- Creative Crash: http://www.creativecrash.com/
- 3D Total: http://www.3dtotal.com/
- Animation World Network: http://www.awn.com/interstitial/interstitial.php?ref erer=http%3A//www.awn.com/
- Society of Digital Artists: http://www.cgsociety.org/
- Association of Independent Colleges of Art and Design:

http://www.aicad.org/careers-majors/digital-media/animation/

http://www.aicad.org/careers-majors/two-dimensional-design/comic-art/

### **Talent Agencies**

- Production Hub: productionhub.com
- I Spy Recruiting: ispyrecruiting.com
- The Buzz Company: buzzco.com
- Sharpe + Associates: sharpeonline.com
- 24/Seven Talent: 24seventalent.com
- Vitamin T: vitamintalent.com
- Emerging Blue: emergingblue.com
- Aquent: aquent.com

# **ARCHITECTURE RESOURCES**

### Technical / Specialized / Advanced Skills

- Conceptualizing and developing the design of three-dimensional objects and spaces
- Knowledge of building codes, government jurisdictions, local planning and zoning requirements
- Application of computer-aided design and other relevant software to produce designs and detailed renderings
- Conjoining Research and Design: focusing on innovative multimedia, advanced digital design and fabrication strategies to influence and challenge architectural production

### **Transferable Skills**

- Communication: visual, written and verbal
- Clear and accurate verbal and visual expression of complex ideas
- Ability to listen to, understand, and formally critique the ideas and opinions of others
- Encourages open communication and dialogue in the development of ideas
- Problem Solving: Using skills of inquiry, critical observation and synthesis, including research, reflection, iteration, and integration of knowledge
- Team Skills: Working collaboratively within an interdisciplinary environment with design and construction professionals

Project Management: Managing time and working to deadlines

### Websites, Associations, and Other Resources

- The American Institute of Architects: aia.org
- The AIA SF: aiasf.org
- American Institute of Architecture Students: aias.org
- Arch Daily: archdaily.com
- ARCH Careers: archcareers.org
- Bay Area Young Architects: bayareayoungarchitects.org
- Emerging Professional's Companion: epcompanion.org
- International Union of Architects: uia-architectes.org
- National Council of Architectural Registration Boards: ncarb.org
- National Trust for Historic Preservation: preservationnation.org
- Society of Architectural Historians: sah.org
- Urban Land Institute: uli.org
- Women in Architecture: awa-la.org
- IDEC: idec.org

### **Professional Development Resources**

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Information on getting liscenced: aiasf.org/career-tools/education/are-pact/
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/three-dimensional
  - -design/architecture/

### **Competitions and Networks**

- Competitions: competitions.org
- Bustler: bustler.net
- Dezeen: dezeen.com
- Archinect: archinect.com
- Open Architecture Network: openarchitecturenetwork.org
- In Building: inbuilding.org
- Architect + Forum: architect-forum.com

## **CERAMICS RESOURCES**

### Technical / Specialized / Advanced Skills

- Investigation of theory, materials, kiln-firing practices and ceramic arts history for research and project development
- Technical proficiency in clay work: hand building, throwing, mold making and slip casting, kiln firing, and skilled decorative processes including glaze chemistry, monoprinting and china painting
- Knowledge of history, theory, materials as a foundation to address aesthetic issues in contemporary ceramics and current intellectual and cultural discourses

### **Transferable Skills Across Majors**

- Analytical problem solving approach to materials and techniques
- Technical competency and rigorous studio practice
- Strong research skills and a solid basis of field-specific knowledge
- Time and project management
- Theoretical thinking
- Capacity to self-critique and evaluate artwork
- Written, verbal and visual communication skills
- Interpersonal skills to articulate and communicate their ideas verbally, in writing, and in presenting designs
- Working collaboratively within an interdisciplinary environment
- Entrepreneurial spirit and the cognitive and motor skills needed to succeed post-college
- Designing with ecological and social concerns

### Websites / Associations / Other Resources

- Robert Arneson:
  - verisimilitudo.com/arneson/artworks.html
- Christa Assad: christaassad.com
- Robert Brady:
  - bquayartgallery.com/archive/brady2008.html
- Nuala Creed: nualacreed.com
- Katherine Deboy: katherinedeboy.com/hello.html
- Bruk Dunbar: mooselodgedesign.com
- Alissa Goss: alissagoss.com/home.html
- Arthur Gonzalez: arthurgonzalez.com
- Joe Kowalczyk: joko.us
- Mary Alison Lucus: maryalisonlucas.com
- Nathan Lynch: nathanlynch.com
- Kari Marboe: karimarboe.com
- Crystal Morey: crystalmorey.com

- Peter Morgan: petergmorgan.com
- Matthew Scheatzle: matthewscheatzle.com
- Erik Scollon: erikscollon.net
- Nancy Selvin: selvinstudios.com
- Derek Weisberg: derekweisberg.com
- The American Ceramics Society: acers.org
- Art Deadlines: artdeadlineslist.com
- Association of Clay & Glass Artists of California: acga.net
- Ceramic Art & Perception: ceramicart.com.au/index.shtml
- Ceramics Today: ceramicstoday.com
- Claystation: claystation.com
- Critical Ceramics: criticalceramics.org
- New Ceramics: new-ceramics.com
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/crafts/ceramics

# <u>COMMUNITY ARTS + SOCIAL PRACTICE RESOURCES</u>

### Technical / Specialized / Advanced Skills

- Solid foundation in the social and historical context of Community Art and Relational Art/Aesthetics, and theories of social formation, pluralism and democracy
- The necessary practices, conceptual skills and techniques to make works of art that address the role of public space and of the audience in their reception and display
- Develop an interdisciplinary practice and community skills to apply within the public and social spheres and inspire debate or social exchange
- Field-Based Skills: gain opportunities to work contextually in public spheres, including urban environments, social groups and popular media

- Interpersonal Skills: to foster creative exchange and build critical dialogue to promote social consciousness in art, education and the community
- Project Development and Completion: Conceiving projects, articulating narratives that support them, and cultivating a network of support; Developing a project, raising the necessary funds and generating support and interest within a local community
- Project management by monitoring and evaluating budgets, marketing and administrative tasks

### **Transferable Skills**

- Communication skills: ability to interface with many types of community members: local authorities, regional arts organizations, teachers, social workers, volunteers and youth workers
- Multitasking: ability to balance strategic and administrative responsibility towards achieving a goal or project

- Broad thinking and problem solving: Understanding of theoretical issues to combine theory and practice
- Project Follow-through: initial idea and proposal development to management and budgeting
- Research Skills

### Websites, Associations and Other Resources

- Alliance of Artists Communities: artistcommunities.org
- American Craft Council: craftcouncil.org
- Arts Employment: wwar.com/employment
- Art Network: artmarketing.com
- Artist Resource: artistresource.org
- Art+Practice: art-practice.com
- Social Practice Art Network: socialpracticesartnetwork.org

### **Professional Development Resources**

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art & Design: aicad.org/careers-majors/art-education-engagement/community-arts

Collectives in the Bay Area: Become a member and interact with local designers, creatives and thinkers

- A Simple Collective: asimplecollective.com
- The Compound Gallery and Studios: thecompoundgallery.com
- Wooster Collective: woostercollective.com
- Firehouse Art Collective: firehouseartcollective.blogspot.com/
- Real Time & Space: realtimeandspace.org/
- Revel Art Collective: revelartcollective.com
- Techshop SF: techshop.ws/index.html

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# MBA DESIGN STRATEGY RESOURCES

### **Technical / Specialized / Advanced Skills**

- Teamwork: Sketching initial design ideas and brainstorming as part of a team
- Sustainability focused design: Identifying the suitability and availability of materials, and applying to design and development
- Conceptualizing, producing, and testing samples samples or working models by hand or using computerized prototyping equipment
- Testing the design concept by computerized modeling or physical hands-on testing of models
- Problem-solving: Thinking critically and finding solutions to electro-mechanical problems
- Research skills: customer-centered data, prototyping, critique, iterations and business strategies and metrics
- Forward thinking: Uniting perspectives of design and integrative thinking with finance and systems thinking
- Technological skills: Application of advanced computer skills to develop design concepts;
   Model-making and rapid prototyping, digital media, film, video and sound

### Transferable Skills include:

- Entrepreneurship and intrapreneurial skills: Creating products, services and policy and to help other organizations develop new business models for the future
- Generative leadership skill to manage today's markets and ecosystems
- Innovation: Rethinking and reimagining products to be more useful, sustainable and well-designed
- Creative problem-solving skills: Responding to economic and social challenges with critical reasoning
- Real world experience: Working with local businesses and non-profits to investigate real challenges
- Collaboration: Contribution as team member in specialized or multi-disciplinary team meetings
- Cutting edge research skills: Techniques for customer and design research, branding and messaging, and innovation implementation
- Self-discipline to budget and manage one's own time so as to meet deadlines and production schedules
- Communication and interpersonal skills: Adept at presenting ideas to senior management

### Websites, Articles, and Other Resources

- AIGA Center for Sustainable Design: sustainability.aiga.org
- B+D Blog: bplusd.org
- Business Model Alchemist: businessmodelalchemist.com
- *Core* 77: core77.com
- Garage.com Startup Resource: garage.com/resources/index.shtml
- IDSA Business Ecodesign Tools: idsa.org/whatsnew/sections/ecosection/tools/tools\_0.htm
- Okala Ecodesign Design Guide: idsa.org/whatsnew/sections/ecosection/okala.html
- Service Design: servicedesign.org
- Triple Pundit: triplepundit.com
- For more resources:
   cca.edu/academics/graduate/design-mba/recommended

# Interview Skills in the tech industry / product management positions

- One- Page Ultimate PM Interview Cheat Sheet: impactinterview.com/2014/01/the-ultimate-product-man ager-interview-cheat-sheet
- Decode and Conquer: Answers to Product Manager Interviews: amzn.to/1dM7kce
- Additional free PM resources: lewis-lin.com/resources
- Additional PM interview prep material: quicksheet.co

### **Professional Development Resources**

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Network After Work: sanfrancisco.networkafterwork.com/city/san-francisco

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# **DRAWING + PAINTING RESOURCES**

#### Technical / Specialized / Advanced Skills

- Drafting, quick sketching, live event painting / drawing
- Visualizing / composing
- Storyboarding creating a visual narrative
- Decorative painting and finishes, color consulting, decorating and styling
- Material knowledge of ink, solvents, additives, resistors, paper, and surfaces
- Canvas preparation, matting and framing
- Hand lettering, hand painted signs, tattoo design
- Knowledge of fine arts in historical, cultural, and social contexts
- An appropriate level of understanding of the practices, processes, skills and techniques of painting for application in commercial art galleries, exhibitions and/or book illustrations
- Designing, planning and organizing for specific requirements through contact with commercial art galleries and/or design-based publishers
- Research skills for concept development
- Breadth of knowledge of the arts industry
- Contemporary painting art history expert
- Introductory economics of contemporary fine art sales

#### **Transferable Skills**

- Self-motivation and organizational skills
- Academic training for work in academic institutions
- Marketing: Website, social media, and online presentation
- Communication skills: Adept at presenting ideas visually, verbally, and in writing
- Small Business management skills
- Research skills for concept development
- Critical thinking: Ability to critically evaluate, understand, and re-envision
- Project management: Organizing project logistics, time management and labor utilization
- Documentation of work: Photos, video and audio, editing images

#### Websites / Associations / Other Resources

- American Association of Museums: aam-us.org
- American Society of Portrait Artists: asopa.com
- Arts Journal: artsjournal.com
- Art Log: artlog.com
- ARTslant: artslant.com
- ArtSpan: artspan.com
- California Alliance for Arts Education: artsed411.org
- Independent Curators International: ici-exhibitions.org
- Artdaily: Artdaily.org

- Contemporary Art Daily: contemporaryartdaily.com/
- Hyperallergic: hyperallergic.com
- The Daily Beast: thedailybeast.com
- Artforum: artforum.com/home
- ARTnews: artnews.com
- SF Art News: sfartnews.wordpress.com
- ArtsJournal: artsjournal.com
- W.E.T. Studios: wetstudios.com

#### **Professional Resources // FINE ARTS**

- Alliance of Artists Communities: artistcommunities.org
- American Federation of Arts: afaweb.org
- Artists Resource: artistresource.org
- Arts Employment: wwar.com/employment
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/fine-arts/painting/
- Arts Journal: artsjournal.com
- Arts Network: artsmarketing.com
- American Craft Council: craftcouncil.org
- Arts Employment: wwar.com/employment
- Art Practical: artpractical.com
- National Endowment for the Arts: arts.gov
- National Endowment for the Humanities: humanities.gov
- New York Foundation for the Arts: nyfa.org
- Opportunity Knocks: opportunityknocks.org
- California Job Journal: jobjournal.com/resources.asp
- College Art Association: collegeart.org
- California Lawyers for the Arts: calawyersforthearts.org
- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org

#### Bay Area Resources // FINE ARTS

- Rock Paper Scissors Collective: rpscollective.org
- Firehouse Art Collective: firehouseartcollective.blogspot.com
- A Simple Collective: asimplecollective.com
- ARTSPAN: artspan.org
- SF Forum: sfartforum.ning.com
- SF Artist Network: sfartistnetwork.org
- SFAQ Online: sfaqonline.com
- Southern Exposure: soex.org

# **FASHION DESIGN RESOURCES**

#### Technical / Specialized / Advanced Skills

- Knowledge of human form, fabrics, yarns, materials and sewing
- Utilizing a mixture of media with figure and fabric-drawing skills to produce working fashion drawings
- Producing a collection of cohesive design work and collaborating to complete a runway show
- Translation of the relationship of body, clothing and creative thought into the 2D & 3D communication of a design idea
- Rich sustainability practice understanding and implementation

#### Transferable Skills

- Collaboration: Working collaboratively within an interdisciplinary environment
- Communication: Written, verbal, technical and visual presentation
- Research: Managing information while using informational technology effectively
- Creativity: Showing initiative for the management of a major creative project
- Technical competency with machinery, technology, and materials in the field
- Time management and problem solving: Managing workloads in order to meet deadlines

#### Websites / Associations / Other Resources

- 24 Seven: 24seveninc.com
- Apparel Search: apparelsearch.com
- California Fashion Association: cfa.org
- Costumers' Alliance of the San Francisco Bay Area: costumersalliance.org
- Council of Fashion Designers of America: cfda.com
- Daily News Record (Men's Wear): wwd.com/menswear-news
- Design Jobs: coroflot.com/public/jobs browse.asp
- Fashion Group International: fgi.com
- Fashion Links: thealexanderreport.com
- Fashion Net: fashion.net
- Fashion Business Inc: fashionbizinc.org
- Fashion Career Center: fashioncareercenter.com
- Institute of Textile Tech Job Board: itt.edu/Jobs
- Malakye: malakye.com
- Motion Picture Costumers: motionpicturecostumers.org

- Organization of Black Designers (OBD): obd.org
- SEAMS: seams.org
- Style Careers: stylecareers.com
- Women's Wear Daily: wwd.com

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design:
  - aicad.org/careers-majors/three-dimensional-design/f ashion-design/

## **FILM RESOURCES**

#### Technical / Specialized / Advanced Skills

- Integration of theory and practice to respond to critical and creative engagement with the discipline
- Application of industry-standard hardware and software for the creation, capture, manipulation, and transmission of sound and image
- Ability to demonstrate an aptitude for investigation, experimentation and open mindedness while engaged in the creative process
- Investigation into art and craft of filmmaking and media art: screen-based films, installation, interactive and web-based projects

#### Transferable Skills

- Developing a project, raising the necessary funds, and generating support and interest within a local community
- Project planning and management: Monitoring and evaluating budgets, marketing, and administrative tasks
- Adept communication skills: Visual storytelling and presentation of ideas verbally and in writing
- Collaborative skills: Working with others in a team to accomplish a project
- Communication skills: Ability to communicate visually, verbally and in writing

#### Websites, Associations, and Other Resources

- The American Society of Cinematographers: theasc.com
- Association for Independent Video & Filmmakers: aivf.org
- BackstageJobs.com: backstagejobs.com/jobs.php
- BAVC (Bay Area Video Coalition): bavc.org
- CreativeHeads: creativeheads.net
- Director's Guild of America: dga.org
- Freelance Film Resource: Go For Crew
- Freelance Film Resource: Film Leads
- General Writing Job Resources: sunoasis.com
- Hollywood Creative Directory: hcdonline.com
- Independent Feature Project: ifp.org
- Intersection for the Arts: theintersection.org
- LA 411: la411.com
- Mandy: mandy.com
- Motion Picture Editors Guild: editorsguild.com

- National Association of Broadcasters: nab.org/television
- Reel Dirt: reeldirt.com
- Reel Directory: reeldirectory.com
- San Francisco Film Society: sffs.org/filmmaker-services.aspx
- Screenwriting Resources: inktip.com
- Seed & Spark: http://www.seedandspark.com/
- Society of Motion Pictures & Television Engineers: smpte.org
- TV Jobs.com Internships: media411.tvjobs.com
- TV Production Jobs: journalismjobs.com
- US Film Production: usfilmproduction.com

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design:aicad.org/careers-majors/film-photography-vide o/film

## **FURNITURE RESOURCES**

#### Technical / Specialized / Advanced Skills

- Knowledge of the relationship between the disciplines of industrial design, interior design, fashion, architecture, and sculpture
- Proficiency with industry equipment, machinery and tools
- Demonstration of innovation and excellence in the development of studio furniture design
- Advanced making skills (focus on woodworking, upholstery and metal working), drawing and computer-based design, and investigation of furniture as cultural artifact
- Foundation in sustainable practices, emerging green materials, and an understanding of consumer-roles
- Advanced skill-set in fabrication techniques and production design

#### **Transferable Skills Across Majors**

- Analytical problem solving approach to materials and techniques
- Technical competency and rigorous studio practice
- Strong research skills and a solid basis of field-specific knowledge
- · Time and project management
- Theoretical thinking
- Capacity to self-critique and evaluate artwork
- Written, verbal and visual communication skills
- Interpersonal skills to articulate and communicate their ideas verbally, in writing, and in presenting designs
- Working collaboratively within an interdisciplinary environment
- Entrepreneurial spirit and the cognitive and motor skills needed to succeed post-college
- Designing with ecological and social concerns

#### Websites / Associations / Other Resources

- American Society of Furniture Designers (ASFD): asfd.com
- Branch Home: branchhome.com
- Business and Institutional Furniture
   Manufacturers Association (BIFMA): bifma.com
- CA Furniture Manufacturers Association (CFMA): cfma.com
- CCA Production Blog: ccafurnitureproduction1.wordpress.com
- Scott Constable/Wowhaus: thewowhaus.com
- Core 77: core77.com
- Council Design: councildesign.com
- Designboom: designboom.com

- Design-Engine: design-engine.com
- Donald Fortescue: donaldfortescue.com
- Design Sponge: designspongeonline.com
- Dexigner: dexigner.com
- The Furniture Society: furnituresociety.org
- Home Furnishings Independents Association: hfia.com
- International Furnishings and Design Association (IFDA): ifda.com
- Otto Williams: ottowilliams.com
- Women in Woodworking: womeninwoodworking.com
- Architeonic: architeonic.com
- Association of Independent Colleges of Art and Design -Furniture: aicad.org/careers-majors/crafts/furniture-wood

#### Technical / Specialized / Advanced Skills

- Solid off-hand molten glassworking, glass blowing, hot glass processes of gathering and forming free-hand and experimenting with solid and hollow forms
- Forming with molds, slumping, fusing, bending, blowing, kiln casting, and pate dé verre
- Investment mold casting, sandcasting and the lost wax process
- Mold making: reproductive molds, investment silica-based molds, silicone rubber molds and ceramic shell
- Surface applications: drawing, painting, printing and enameling, decals, etching, and stippling
- Coldworking techniques: diamond tool cutting, carving, grinding, drilling, engraving, and sandblasting
- Knowledge of materials, history and philosophy of glass as a medium for art making
- Proficiency with industry equipment, machinery and tools

#### **Transferable Skills Across Majors**

- Analytical problem solving approach to materials and techniques
- Technical competency and rigorous studio practice
- Strong research skills and a solid basis of field-specific knowledge
- Time and project management
- Theoretical thinking
- Capacity to self-critique and evaluate artwork
- Written, verbal and visual communication skills
- Interpersonal skills to articulate and communicate their ideas verbally, in writing, and in presenting designs
- Working collaboratively within an interdisciplinary environment
- Entrepreneurial spirit and the cognitive and motor skills needed to succeed post-college
- Designing with ecological and social concerns

#### Websites / Associations / Other Resources

- Art Alliance for Contemporary Glass: contempglass.org
- Association of Clay and Glass Artists of California: acga.net
- Glass Art Society: glassart.org
- Glass FAQs: Related Sites and Global Links of Interest: riordanartistry.com/htm/faq/sect10.htm
- International Guild of Glass Artists: igga.org
- Public Glass: publicglass.orgUrban Glass: urbanglass.org

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/crafts/glass/

### **GRAPHIC DESIGN RESOURCES**

#### Technical / Specialized / Advanced Skills

- Solution-based design: Using appropriate methods of research and analysis to understand deliver for a client
- Develop a design tool-kit: Brand identity, print and motion graphics, screen-based and interactive design
- Real production experience: Internships and collaborations to produce work within the discipline
- Foundation in critical studies, writing, and media history
- Ingenuity to respond to client briefs and create ideas and concepts
- Investigating and experimenting with design layout, typography and branding
- Integrating design theory and practice critically and creatively

#### **Transferable Skills**

- Client relations and interpersonal skills to give design presentations and to ultimately provide visual solutions for clients
- Business development: Freelance business understanding
- Teamwork and collaboration with photographers, illustrators and writers
- Research
- Deadline and time management
- Project management: conceptualization through realization of a project

#### Websites / Associations / Other Resources

- AIGA: aiga.org
- AIGA San Francisco: aigasf.org
- Art Directors Club: adcglobal.org
- Artistsinprint.com: artistsinprint.org
- Association of Women Industrial Designers: awidweb.com
- Association Typographique Internationale: atypi.org
- Communication Arts: commarts.com
- Craigslist: craigslist.org
- The Creative Group: creativegroup.com
- Creative Hot List: creativehotlist.com
- Filter: filtertalent.com
- FirmList.com: us.firmlist.com
- Graphic Art Association: gaa1900.com
- Graphic Artists Guild: gag.org
- HOW Magazine: howdesign.com

- International Association of Printing House Craftsmen (IAPHC): iaphc.org
- International Council of Graphic Design Associations: icograda.org
- NationJob: nationjob.com

- Organization of Black Designers (OBD): obd.org
- Printjobs: printjobs.com
- Publication Jobs: journalismjobs.com
- Society for Environmental Graphic Design: segd.org

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/two-dimensional-design/grap hic-design

## **ILLUSTRATION RESOURCES**

#### Technical / Specialized / Advanced Skills

- Creating an image or illustration that solves a conceptual and literal problem, in addition to communicates an idea, concept or story to a mass audience
- Technical skills: Creating images using the traditional hand skills of drawing and painting, alongside other techniques, to meet project specifications
- Creating artwork for self-promotion
- Knowledge of various software programs to scan images and change size, colors, and other elements
- Preparation for the professional market, including entering annual competitions
- Knowledge of website design and maintenance
- Working on a project within a set timescale, often to tight deadlines
- Storyboarding creating a visual narrative

#### **Transferable Skills**

- Entrepreneurial thinking: Placing yourself in the market
- Client relations: Interpreting and understanding the needs of clients, working collaboratively
- Business development: Running a business or a freelance career, marketing, promotion, and pricing
- Communication: Ability to communicate visually, verbally, and in writing
- Time management and deadline management

#### Websites, Associations, and Other Resources

- AIGA: aiga.org
- AIGASF: aigasf.org
- Alternative Pick: altpick.com
- American Illustration: ai-ap.com
- Association of Medical Illustrators: medical-illustrators.org
- Association of Science Fiction and Fantasy Artists: asfa-art.org
- Communication Arts: commarts.com
- Drawger: drawger.com
- eLance (for freelancers): elance.com
- Freelancer- freelancer.com
- Graphic Artists Guild: gag.org
- Guild of Natural Science Illustrators: gnsi.org
- Guru Employer (freelance opportunities): guru.com
- I-Recruit:
  - i-recruit.com/drecruiters\_type\_art\_n\_media.htm
- Society of Children's Book Writers and Illustrators: scbwi.com

- Society of Illustrators: societyillustrators.org
- Starving Artists Law: starvingartistslaw.com
- The I Spot: theispot.com
- The Illustrators' Partnership of America: illustratorspartnership.org

#### **Professional Development Resources**

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/two-dimensional-design/illustration

#### **Books**

- Graphic Artists Guild Handbook: Pricing and Ethical Guidelines, 12th edition, Graphic Artists Guild, New York: Graphic Artists Guild, 2007
- How to be an Illustrator, Darrel Rees, London: Laurence King Publishing Ltd., 2008
- Inside the Business of Illustration, Steven Heller and Marshall Arisman, New York: Allworth Press, 2004

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# INDUSTRIAL DESIGN RESOURCES

#### Technical / Specialized / Advanced Skills

- · Application of advanced computer skills to develop design concepts
- Teamwork: Sketching initial design ideas and brainstorming as part of a team
- Identifying the suitability, sustainability and availability of materials
- Producing detailed, final hand drawings and specifications to produce design specifications
- Producing samples or working models by hand or using computerized prototyping equipment
- Testing the design concept by computerized modeling or physical hands-on testing of models
- Problem-solving and finding solutions to electro-mechanical problems
- Research of materials, processes, and market requirement

#### **Transferable Skills**

- Problem-solving and critical thinking
- Collaboration and teamwork: Contribution as team member in specialized or multi-disciplinary team meetings
- Communication: Ability to convey concepts and ideas visually, verbally, and in writing
- Mechanical and technological aptitude
- Research skills into markets and design methods
- Project management: Self-discipline to budget and manage one's own time so as to meet deadlines and production schedules

#### Websites / Associations / Resources

- Association of Professional Design Firms: apdf.org
- Association of Professional Model Makers: modelmakers.org
- Association of Women Industrial Designers: awidweb.com
- Car Design News: cardesignnews.com
- Centre for Sustainable Design: cfsd.org.uk
- Core77 Design Magazine: core77.com
- Corporate Design Foundation: cdf.org
- Design Jobs: coroflot.com
- Designboom: designboom.com
- Design Engine:
  - design-engine.com/jobs/idjobs01.htm
- Furniture Society: furnituresociety.org
- International Council of Societies of Industrial Design: icsid.org
- International Council of Toy Industries: toy-icti.org
- International Forum Design: ifdesign.de/index\_e.html

- International Licensing Industry Merchandisers Assoc. (LIMA): licensing.org
- Organization of Black Designers (OBD): obd.org
- Product Development & Management Assoc. (PDMA): pdma.org
- RitaSue Siegal Resources: ritasue.com
- SAE International: sae.org
- Sonoma County Woodworkers Association: sonomawoodworkers.com
- Trends Now Magazine: trendsnow.net

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/three-dimensional-design/indu strial-design/

## **INTERACTION DESIGN RESOURCES**

#### Technical / Specialized / Advanced Skills

- Innovators of social networks and mobile experience
- Investigative research, systematic thinking, creative prototyping and hands-on building
- Project-based courses and internships
- Problem solving with devised innovative solutions
- Solid understanding of internet technologies, human interaction, user-experience and user-interface design
- Human-centered design and strategy to solve problems for individuals, companies and communities
- Proficiency in software tools HTML5, CSS3, Adobe Creative Suite, and interactive visualization techniques and frameworks

#### Transferable Skills

- Collaboration: Experience working within an interdisciplinary, cross-functional team
- Goal-oriented design: Experience satisfying the needs and designs of the people who will interact with a product or service
- Time and Deadline Management
- Product development: Experience with the process of developing concepts and research through design,
   craft and experience
- Communication: Adept visual, verbal and written communication skills
- Research skills: User-centered research

#### Websites

- Boxes and Arrows: boxesandarrows.com
- Usable Web: Usabaleweb.com
- Useit: useit.com
- WebWord: webword.com/archive
- Maker Faire: makerfaire.com/
- Wired: wired.com
- UX Week: uxweek.com
- Core 77: core77.com
- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/digital-media/interactive-medi

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#### **Groups**

- Interaction Design Association: ixda.org
- Nielsen Norman Group: nngroup.com
- User Interface Engineering: uie.com
- Human Factors:
  - humanfactors.com/home/usability.asp
- Sig Chi: sigchi.org
- Society of Technical Communication: stc.org
- Usability Professionals Association: usabilityprofessionals.org
- Usability.gov: usability.gov
- Bay Chi- Listserve for the Bay Area: baychi.org/mailman/listinfo/discussions

#### **Job Banks**

- HCIRN Job Bank: http://www.hcirn.com/jobs/index.php
- HFcareers: http://www.hfcareers.com/
- Good Experience: http://goodexperience.com/blog/archives/cat\_job\_opening s.php
- ACM SIGCHI CHI-Jobs Mailing List Archives: http://www.listserv.acm.org/archives/chi-jobs.html
- Usability Professionals Association (UPA) Job Bank:
   http://www.upassoc.org/usability resources/jobs
- HFES Internet Technical Group (ITG) Job Bank: http://www.internettg.org/jobs/jobs\_toc.html
- UsabilityNews.com: http://www.usabilitynews.com/default.asp?c=2
- Bay Area SIGCHI (BayCHI): http://www.baychi.org/jobbank/
- Human Factors and Ergonomics Society: http://careercenter.hfes.org/search/results/
- Boxes and Arrows: http://jobs.boxesandarrows.com/jobs
- Internet Technical Group: http://www.internettg.org/post/job\_list.asp

#### **Design Firms / Company Lists**

- IDEO: http://www.ideo.com/
- Design Continuum: http://www.dcontinuum.com/
- Frog Design: http://www.frogdesign.com/
- Ziba: www.ziba.com
- Smart Design: www.smartdesignusa.com
- HCIRN: http://www.hcirn.com/links/company/index.php
- Usability Professionals: http://www.usabilityprofessionals.org/people\_pages/consultants\_directory/index.html
- Industrial Design Directory: http://www.idsa.org/
- IxDA Discussion Boards: http://www.ixda.org/discuss.php

# **INTERIOR DESIGN RESOURCES**

#### Technical / Specialized / Advanced Skills

- Strong foundation in spatial manipulation, materials, color, construction and environmental sustainability
- Production of a coherent, designed environment under guidelines of a brief, and within fixed deadlines
- Understanding of creating functional spaces that merge environmental, social and architectural elements
- Knowledge of current regulatory requirements and design guidelines
- Embrace innovative thinking and making: creating models and digital renderings with novel materials and design methods
- Advanced software knowledge and skills and application to conceptual design and construction drawing

#### **Transferable Skills**

- Communication: visual, written and verbal
- Clear and accurate verbal and visual expression of complex ideas
- Ability to listen to, understand, and formally critique the ideas and opinions of others
- Encourages open communication and dialogue in the development of ideas
- Problem Solving: Using skills of inquiry, critical observation and synthesis, including research, reflection, iteration, and integration of knowledge
- Team Skills: Working collaboratively within an interdisciplinary environment with design and construction professionals
- Project Management: Managing time and working to deadlines

#### Websites, Associations, and Other Resources

- International Interior Design Association: iida.org
- American Society of Interior Designers: asid.org
- Interior Design Society: interiordesignsociety.org
- Professional Organizations- Council for Interior Design Accreditation:
  - accredit-id.org/professional-organizations/
- IDEC: idec.org
- Careers in Interior Design: careersininteriordesign.com/professional.html

#### Competitions

- Dexinger: dexigner.com/design-competitions/Interior-Design
- International Interior Design Association: iida.org/content.cfm/competitions
- INTERIORDECK: interiordeck.com (competition for students)

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/three-dimensional-design/interior-d esign

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# JEWELRY + METAL ARTS RESOURCES

#### Technical / Specialized / Advanced Skills

- Business management: marketing, publicizing, keeping records
- Background in social and historical context of jewelry and metal design
- Soldering, metalsmithing, casting, fabrication, forging, raising, chasing/repousse, basic engraving, stone setting, etching enameling, mechanisms, die forming and other production processes
- Knowledge of design processes, production techniques, and market opportunities within the context of jewelry and metal design
- Utilization of drawing techniques as a means of recording and developing concepts related to the structure and form of jewelry, fashion, and small products

#### **Transferable Skills Across Majors**

- Analytical problem solving approach to materials and techniques
- Technical competency and rigorous studio practice
- Strong research skills and a solid basis of field-specific knowledge
- Time and project management
- Theoretical thinking
- Capacity to self-critique and evaluate artwork
- Written, verbal and visual communication skills
- Interpersonal skills to articulate and communicate their ideas verbally, in writing, and in presenting designs
- Working collaboratively within an interdisciplinary environment
- Entrepreneurial spirit and the cognitive and motor skills needed to succeed post-college
- Designing with ecological and social concerns

#### Websites / Associations / Other Resources

- American Foundry Association: afsinc.org
- Art Jewelry Forum: artjewelryforum.org
- Guild of Metalsmiths: metalsmith.org
- Manufacturing Jewelers & Suppliers of America: mjsa.org
- Metal Arts Guild of San Francisco: metalartsguildsf.org
- National Ornamental Metals Museum: metalmuseum.org
- Orchid: ganoksin.com/orchid
- Society of American Silversmiths: silversmithing.com
- Society of North American Goldsmiths (SNAG): snagmetalsmith.org
- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/crafts/metals-jewelry-enameling

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## PHOTOGRAPHY RESOURCES

#### Technical / Specialized / Advanced Skills

- Analog and digital proficiency with all camera formats, digital software packages, scanning and fine art and commercial grade output
- Ability to apply techniques in creating and manipulating still and moving images
- Background in the history and contemporary practices of photography

#### Transferable Skills include

- Critical awareness of self and external factors
- Interpersonal and social skills
- Creative problem solving
- Divergent thinking, and decision-making
- Oral and written communication skills as well as visual presentation
- Information, research, organizational and planning skills
- Self-motivation and management
- Business development for a freelance career

#### **Professional Organizations / Websites / Resources**

- 500px: 500px.com
- American Society of Media Photographers: (\$45 / year student membership): asmp.org
- American Photographic Artists (APA) (\$55 / year for students to join) apanational.org
- APA San Francisco: apanational.com/i4a/pages/index.cfm?pageid=3300
- Aperture Foundation: aperture.org
- Art Directors Club: adcglobal.org
- Art Support: art-support.com
- Editorial Photographers: editorial photo.com
- Emerging Photographers: starvedartists.com
- International Center of Photography: icp.org
- Journalism Jobs: journalismjobs.com
- Photo Arts: photoarts.com
- Photo District News: pdnonline.com
- Photo Marketing Association International: pmai.org
- Photo Review: photoreview.org
- Photographer's Index: photographersindex.com
- Photosource.com: photosource.com
- StudentStock: studentstock.com
- Society for Photographic Education: spenational.org

#### Other Professional Development Resources

- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/film-photography-video/photography

#### Local internship sites for CCA Photo majors

- David Maisel Photography
- Dennis Anderson Photography
- Frankel Gallery
- Pier 24
- Little Big Man Gallery
- Electric Works
- Jim Doukas (artist)
- Jessica Silverman Gallery
- Kelli Yon (artist)
- Lyn Marie Kirby (artist)
- Dwell Magazine
- San Francisco Magazine
- Southern Exposure
- Future US
- MOCHA
- TBW Books

## PRINTMAKING RESOURCES

#### Technical / Specialized / Advanced Skills

- Technical mastery in the fields of multiple medium: digital, relief (woodcut/linocut) intaglio (etching, drypoint, aquatint, etc.), lithography, screen printing, monotype, letterpress and book arts, images are created and printed onto paper/fabric or other substrates
- Basic digital skills to produce appropriate film separations
- Craft/production skills pertinent to medium
- Presentation of prints/unique works and editioning practices required in the field
- Conceptual depth and sophistication, including a knowledge of contemporary printmaking practice and historical overviews
- Innovation/creativity in approaching one's individual works
- Use of materials in multiple processes and a willingness to experiment in your practice

#### Transferable Skills / Skills to Develop

- Self-motivation and organizational skills
- Academic training for work in academic institutions
- Marketing: Website, social media, and online presentation
- Communication skills: Adept at presenting ideas visually, verbally, and in writing
- Small Business management skills
- Research skills for concept development
- Critical thinking: Ability to critically evaluate, understand, and re-envision
- Project management: Organizing project logistics, time management and labor utilization
- Documentation of work: Photos, video and audio, editing images

# PRINTMAKING Organizations / Associations / Resources

- Arion Press: arionpress.com
- California Society of Printmakers: caprintmakers.org
- Crown Point Press, San Francisco: crownpoint.com
- East Bay print Studios: kala.org
- International Print Center, New York: ipcny.org
- Los Angeles Society of Printmakers: laprintmakers.com
- Lower East Side Printshop, New York: printshop.org
- Magical Secrets: magical-secrets.com
- Mid-America Print Council: midamericaprintcouncil.org
- National Organization for Book Arts: collegebookart.org
- Paulson Bott Press, Berkeley: paulsonbottpress.com

- San Francisco Center for the Book: sfcb.org
- San Francisco Print Studios: graphicartsworkshop.org
- Screen Printing, Limited Editions: thomaswojak.com
- Singapore Tyler Print Institute (STPI): stpi.com.sg/
- Southern Graphics Council: southerngraphics.org
- University of Wisconsin's Print Program: tandempress.wisc.edu
- World Wide Printmakers: worldprintmakers.com
- Association of Independent Colleges of Art and Designaicad.org/careers-majors/fine-arts/printmaking/

#### **Professional Resources // FINE ARTS**

- Alliance of Artists Communities: www.artistcommunities.org
- American Federation of Arts: www.afaweb.org
- Artists Resource: www.artistresource.org
- Arts Employment: www.wwar.com/employment
- Arts Journal: www.artsjournal.com
- Arts Network: www.artsmarketing.com
- American Craft Council: www.craftcouncil.org
- Arts Employment: www.wwar.com/employment
- Art Practical: www.artpractical.com
- National Endowment for the Arts: www.arts.gov
- National Endowment for the Humanities: www.humanities.gov
- New York Foundation for the Arts: www.nyfa.org
- Opportunity Knocks: www.opportunityknocks.org
- California Job Journal: www.jobjournal.com/resources.asp
- College Art Association: www.collegeart.org
- California Lawyers for the Arts: www.calawyersforthearts.org
- Webinars on Talent Marks: www.talentmarks.com
- Webinars on Creative Capital: http://www.creative-capital.org

# Bay Area Resources / Galleries / Collectives // FINE ARTS

- The Compound Gallery + Studios: http://thecompoundgallery.com/studios/
- Rock Paper Scissors Collective: rpscollective.org
- Firehouse Art Collective: firehouseartcollective.blogspot.com
- A Simple Collective: http://asimplecollective.com/
- ARTSPAN: artspan.org
- SF Forum: http://sfartforum.ning.com/
- SF Artist Network: http://www.sfartistnetwork.org/
- SFAQ Online: http://www.sfagonline.com/
- Southern Exposure: soex.org
- Donna Seager Gallery, San Francisco: www.donnaseagergallery.com
- Electric Works, San Francisco: www.sfelectricworks.com
- Working Studio: http://workingstudio.blogspot.com/

# **Creative Staffing Agencies - opportunities for Printmakers**

- Artisan (placement agency): www.artisancreative.com
- Semper LLC: http://www.semperllc.com/index.cfm

# **SCULPTURE RESOURCES**

#### Technical / Specialized / Advanced Skills

- Knowledge of the rich history of sculpture with an understanding of diverse practices and critical thinking in contemporary sculpture as well as the social and historical implications of objects
- Knowledge of numerous materials and their properties, including: wood, fiber, concrete, metal, glass, ceramics, textiles, and found objects along with the ability to utilize them in their work
- Ability to conceptualize space and build structures, understand space and volume
- Ability to understand sculpture as it relates to time, site, actions, and context
- Ability to safely and skillfully operate tools and equipment, from hand tools to welders, table saws, drill presses, industrial sewing machines, and more
- Knowledge of and ability to apply metal techniques: ferrous and non-ferrous metal technology, lost wax bronze-casting, gas and electric welding, forging, blacksmithing, cold and hot metal forming and basic use of machine tools
- Understanding of mold-making and casting with a wide variety of materials
- Facility with 2D and 3D computer software

#### **Transferable Skills**

- Technical skills, hand skills, craftsmanship
- Building, construction, and installation experience
- Spatial intelligence
- Self-motivation and organizational skills
- Academic training for work in academic institutions
- Marketing: Website, social media, and online presentation
- Communication skills: Adept at presenting ideas visually, verbally, and in writing
- Small Business management skills
- Research skills for concept development
- Critical thinking: Ability to critically evaluate, understand, and re-envision
- Project management: Organizing project logistics, time management and labor utilization
- Documentation of work: Photos, video and audio, editing images

#### Websites / Associations / Other Resources

- SculptureCenter: sculpture-center.org
- International Sculpture Center and Sculpture Magazine: sculpture.org
- Sculpture Projects Meunster: skulptur-projekte.de/aktuell/?lang=eng
- Socrates Sculpture Park: socratessculpturepark.org
- Storm King Art Center: stormking.org
- Hirshhorn Museum and Sculpture Garden: hirshhorn.si.edu
- Martin Z. Marguiles Sculpture Park: thefrost.fiu.edu
- deCordova Sculpture Park and Museum: decordova.org
- Open Engagement: openengagement.info
- Saatchi Online: saatchionline.com
- Franconia Sculpture Park: franconia.org

- Public Art Fund: publicartfund.org
- Creative Time: creativetime.org
- Art Angel: artangel.org.uk
- MASS Moca: massmoca.org
- Studio Museum in Harlem: studiomuseuminharlem.org
- New York Studio Residency Program: nysr.aicad.org
- Skowhegan: skowheganart.org
- Lower Manhattan Cultural Council: Imcc.net
- Smack Mellon: smackmellon.org
- American Association of Museums: aam-us.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/fine-arts/sculpture/
- Cabinet Magazine: cabinetmagazine.org

#### **Bay Area Resources**

- Rock Paper Scissors Collective: rpscollective.org
- Firehouse Art Collective: firehouseartcollective.blogspot.com
- A Simple Collective: asimplecollective.com
- SFAQ Online: sfaqonline.com
- Southern Exposure: soex.org
- The Crucible: thecrucible.org
- The Compound Gallery and Studios: thecompoundgallery.com
- Techshop SF: techshop.ws/tssf.html
- Kala: kala.org
- Root Division: rootdivision.org
- Oakland Art Murmur: oaklandartmurmur.org
- Some Thing Spacious: somethingspacious.com
- California Lawyers for the Arts: calawyersforthearts.org
- Artworks Foundry: artworksfoundry.com
- East Bay Brass Foundry: eastbaybrass.com

#### Online / Database Resources

- ARTSPAN: artspan.org
- SF Forum: sfartforum.ning.com
- SF Artist Network: sfartistnetwork.org
- SFAQ Online: sfaqonline.com
- Art Practical: artpractical.com
- Art Business: artbusiness.com/openings.html
- Artopic: artopic.org/
- ArtStor:
  - artstor.org/using-artstor/u-html/getting-started.shtml
- Fecal Face: fecalface.com/SF
- Frank Prattle: frankprattle.wordpress.com
- Happenstand: happenstand.com
- Kapsul: kapsul.org
- Lectures with Lindsay: art.berkeley.edu/atclab/lectures/audio.htm
- San Francisco Art
  - Magazine:sanfranciscoartmagazine.com
- Shotgun Review: shotgun-review.com
- Spark: kqed.org/arts/programs/spark
- Stretcher: stretcher.org
- The Stark Guide: thestarkguide.com
- Whitehot SF: whitehotmagazine.com
- Printed Matter:
  - printedmatter.org/about/submissions.cfm

#### **Professional Resources**

- Alliance of Artists Communities: www.artistcommunities.org
- National Endowment for the Arts: www.arts.gov
- National Endowment for the Humanities: www.humanities.gov
- New York Foundation for the Arts: www.nyfa.org
- California Lawyers for the Arts: www.calawyersforthearts.org
- Webinars on Talent Marks: www.talentmarks.com
- Webinars on Creative Capital: http://www.creative-capital.org

#### **Alliance of Artists**

- Send and Receive: sendandreceive.org/submit.html
- Soapbox Gallery: soapboxgallery.org/
- The Kitchen: thekitchen.org/page/42/
- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/fine-arts/art-fine-arts-studio-art/

#### **Artist Resources**

- College Art Association Communities: artistcommunities.org
- National Endowment for the Arts: arts.gov
- National Endowment for the Humanities: humanities.gov
- New York Foundation for the Arts: nyfa.org
- The Foundation Center: foundationcenter.org
- 4 Culture: 4culture.org
- Transartist: transartists.nl/
- Art Deadlines List: artdeadlineslist.com
- Art Deadline: artdeadline.com
- CAFE: callforentry.org
- Residency Unlimited:
  - residencyunlimited.org/category/opportunites
- Re-title: re-title.typepad.com/opportunities
- Rhizome: rhizome.org/announce/opportunity
- Touring Artists Fund:
  - touring-artists.info/foerderdatenbank.html?&L=1
- program-history.htm
- Wooloo: wooloo.org/open-call
- Brooklyn Art Museum:
  - brooklynmuseum.org/faq/artist\_submissions.php
- Intersection Arts:
  - theintersection.org/programs/proposals-submissions
- Momenta Art: momentaart.org/news/index.html
- Participant: participantinc.org/contact/
- Public Art Dialog: tandf.co.uk/journals/journal.asp?issn =2150-2552&linktype=44

### **TEXTILES RESOURCES**

#### **Technical / Specialized / Advanced Skills**

- Knowledge of materiality and methods of textile construction, including printing processes, weaving structures, dye technology and fiber sculpture techniques
- Computer design skills, including computer-generated imagery, repeat patterns, and structures for printing and weaving
- Knowledge of historic and contemporary textiles
- Relating material and process to intellectual and cultural discourses

#### Transferable Skills

- Collaboration: Working collaboratively within an interdisciplinary environment
- Communication: Written, verbal, technical and visual presentation
- Research: Managing information while using informational technology effectively
- Creativity: Showing initiative for the management of a major creative project
- Technical competency with machinery, technology, and materials in the field
- Time management and Problem solving: Managing workloads in order to meet deadlines

#### Websites / Associations / Other Resources

- Fiberarts: www.fiberarts.com
- Surface Design Association: www.surfacedesign.org
- Fiberscene: www.fiberscene.com
- Textile Society of America: www.textilesociety.org
- Handweavers Guild of America: www.weavespindye.org
- American Tapestry Alliance: www.americantapestryalliance.org
- European Textile Network: www.etn-net.org
- KnitKnit: www.knitknit.net
- Knitchics: www.knitchicks.co.uk
- Brown/Grotta Arts: www.browngrotta.com

#### **Professional Development Resources**

- Webinars on Talent Marks: www.talentmarks.com
- Webinars on Creative Capital: http://www.creative-capital.org
- Association of Independent Colleges of Art and Design:aicad.org/careers-majors/crafts/fibers-textile s

#### Websites / Artists

- Morgan Bajardi: www.morganbajardi.com
- Lia Cook: www.liacook.com
- Sonia Clark: www.sonvaclark.com
- Angela Hennessy: www.angelahennessy.com
- Jane Lackey: www.janelackey.com
- Mung Lar Lam: www.munglarlam.com
- Joan Livingstone: www.joanlivingstone.com
- Christy Matson: www.cmatson.com
- Lacey Jane Roberts: www.laceyjaneroberts.com
- Deborah Valoma: www.deborahvaloma.com
- Anne Wilson: www.annewilsonartist.com
- Galenda Yakovenko: www.galenayakovenko.com

# CURATORIAL + VISUAL STUDIES RESOURCES

#### **Transferable Skills**

- Organization: prioritizing tasks, mapping in time and space, research goals,
- Access and arrange resources archives, online, in person, ephemeral, real, and tangible
- Genre specific communication
- Research broadly and experimentally: identify the throughlines to make meaning and present ideas
- Communication: Ability to convey complex information, present theories and ideas, structuring and conveying ideas effectively orally, visually, and in writing
- Visual: Attention to detail, observers and interpreters of visual experience
- Problem solving: Comprehending the problems and possibilities for either writing about the visual world or creating a visual, curatorial experience
- Interpersonal skills: collaborative and interdisciplinary focus
- Collaboration: working well with others

#### **CURATORIAL PRACTICE //**

#### Technical / Specialized / Advanced Skills

- Conceptualize and organize an exhibition, along with writing and producing an accompanying publications
- Solid Background in curating, art practice, and theory
- Exhibition planning and logistics: exhibition making, programming, project management and commissioning;
   Coordinating loan exhibitions: loans, transport and insurance; exhibition design; budgets and fundraising, art handling, registration and condition reports
- Professional development: independent research, work placements, group projects, studio visits, networking
- Work closely with artists, coordinate loans, travel, and legal issues

#### **VISUAL & CRITICAL STUDIES //**

#### Technical / Specialized /Advanced Skills

- A wide range of perspectives on the visual, including modern and contemporary art, architecture, design, film, video, aesthetics, semiotics and cultural studies
- The imbrication of visual arts in history, culture, and society
- Critical theory, including foundational texts in Western philosophy and post-modern critiques, theories of visuality/visibility, phenomenology, post-colonial theory, feminist theory, and queer theory
- The ability both to speak and write persuasively and critically about visual imagery, objects, and architecture
- Knowledge of the history of painting, sculpture, graphic art, architecture, design, film, video, television, and digital imagery of all kinds
- Knowledge of a range of theories from a range of discourses including philosophy, visual culture, writing
- Writing and communication of ideas

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pq 54-55 / cca.edu/careers	s / 415.703.9596 / careers@cca.edu

# CURATORIAL PRACTICE // Websites / Associations / Other Resources

- College Art Association: collegeart.org
- Bay Area Exhibition Venues: curatorial-practice.blogs.cca.edu/?page id=3467
- CCA Wattis: wattis.org
- Curators' Network:curators-network.eu
- Independent Curators International:curatorsintl.org
- Curating.Info: curating.info
- The Jealous Curator: thejealouscurator.com/blog
- The Association of Art Museum Curators: artcurators.org
- Call for Curators: callforcurators.com
- Root Division: rootdivision.org
- Southern Exposure: soex.org

# VISUAL & CRITICAL STUDIES // Websites / Associations / Other Resources

- Afterall Publishing: afterall.org
- American Society for Aesthetics: aesthetics-online.org
- ArtSource Art Journals Online: ilpi.com/artsource/journals.html
- College Art Association: collegeart.org
- Journal of Aesthetics and Art Criticism: temple.edu/jaac/
- Ingentaconnect: ingentaconnect.com
- Stretcher: stretcher.org
- Artspeak Cabinet: artspeak.ca
- Critical Inquiry: criticalinquiry.uchicago.edu
- Degree Critical: artcriticism.sva.edu/?page\_id=6
- Elastic Journal: elasticjournal.wordpress.com
- Grey Room: jstor.org/journals/15263819.html

- Webinars on Talent Marks: www.talentmarks.com
- Webinars on Creative Capital: http://www.creative-capital.org
- Association of Independent Colleges of Art and Design: aicad.org/careers-majors/art-history-theory-criticism-curatorial-studies/curatorial-museum-studies/

# **WRITING RESOURCES**

#### Technical / Specialized / Advanced Skills

- Knowledge of literary theories, literary masterpieces, narrative design, character development, descriptions, scene development, point-of-view, dialogue, tone, voice, rhythm, and poetics
- Understanding of theoretical and practical approaches to the craft of writing
- Knowledge of the publishing community in the Bay Area, including editorial and administrative skills to support the publishing world
- Web management
- Familiarity with the reading communities in the Bay Area
- Technical skills of using analytical approaches to critically interpret information and literature
- Solid research skills and critical reading to establish factual and consistent content
- Ability to create appropriate writing structures and organize thoughts into coherent information
- Communication skills: Effective verbal and written communication
- Analytical skills: A balance of logical and critical thinking
- Creative and innovating thinking to connect with an audience through writing
- Background in cross-genre writing

#### Transferable Skills

- · Flexibility and adaptability
- Self-motivator
- Time and Deadline Management
- Business development for freelance career
- Communication: Adept visual, verbal and written communication skills
- Research skills
- Collaboration: the ability to work in teams on projects and accept criticism

#### Websites / Associations / Other Resources

- Association of Writers and Writing Programs: awpwriter.org
- Poets & Writers Magazine: pw.org
- Pen American Center: pen.org
- Poets House: poetshouse.org
- Stretcher stretcher.org
- Journal of Aesthetics and Art Criticism: ingentaconnect.com
- Afterall Publishing: afterall.org
- Association of Independent Colleges of Art and Design:
  - aicad.org/careers-majors/general-education /english-writing

#### **Fellowships and Writers Residencies**

- Djerassi Resident Artist Program: djerassi.org
- Headlands Center for the Arts: headlands.org
- The MacDowell Colony: macdowellcolony.org
- Nicholl Fellowship: oscars.org/nicholl
- Project 387: project387.com/
- Provincetown Fine Arts Work Center: fawc.org
- Stegner Fellowship: stanford.edu/group/creativewriting
- Vadda vadda ara
- Yaddo: yaddo.orgPoets & Writers Listing
- Vermont Studio Center
- Bread Loaf conference
- Haystack

#### **Bay Area Publishing Houses**

- chroniclebooks.com/our-company/jobs/openings (San Francisco)
- mcsweeneys.net/pages/mcsweeneys-internship
   s
  - (San Francisco)
- gingkopress.com/ (Berkeley)
- counterpointpress.com/ (Berkeley)
- heydaybooks.com/internships/ (Berkeley)
- mercuryhouse.org/\_about.html (San Francisco)
- parallax.org/about\_parallax.html (Berkeley)
- zestbooks.net/opportunities/ (San Francisco)

#### **Employment**

- Internmatch.com
- Poets & Writers Jobs
- Mediabistro.com
- Journalismjobs.com
- Editcetera.com
- Idealist.org
- Freelancewriting.com

#### **Self-Publishing**

- scribd.com
- indiereader.com
- smashwords.com

#### **Writing Community / Groups / Organizations**

- themerryinksters.com
- nanowrimo.org
- 826valencia.org/get-involved (Volunteering)

# Feeling entrepreneurial? Business models / ideas that other writers have started:

- Adifferentfeather.com
- Shannatrenholm.com
- Webinars on Talent Marks: talentmarks.com
- Webinars on Creative Capital: creative-capital.org



# FOR MORE INFORMATION, PLEASE VISIT:

#### CCA CAREER DEVELOPMENT OFFICE

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